

Annual
review
2010

Promoting a British Success Story

Food and Drink
Federation **FDf**
Making a real difference

Taking our Ambition the next

Under our Five-fold Em
FDf members are com
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Federation **FDf**
Making a real difference



Melanie Leech with Food Minister Jim Paice MP at our Summer Parliamentary Reception.

“ We will always seek to make a positive contribution, and to offer ideas and solutions not just challenges ”

Making a positive contribution

By Melanie Leech

FDF Director General

Reflecting on last year it is clear that despite the continuing challenge of the economic environment, FDF and its members have again showed real leadership at the heart of key political and policy debates.

FDF strives for continuous improvement as an organisation. As part of this, last year FDF commissioned a survey of our stakeholders so that we could better understand how effective we were in representing our members' interests. Amongst the findings was a clear message that our stakeholders find us easy to work with and constructive in our approach. That reflects our philosophy – our members want to be part of the debate, and part of the solution to complex political and social issues such as obesity and climate change. We know that these issues can only effectively be tackled in partnership, and that true partnership requires robust debate between differing points of view, and compromise in reaching a clear agenda.

This review shows how far we have travelled – as FDF and with other partners – in some of the key debates last year. And how FDF delivered on our aspiration to be a constructive contributor to the debate. Being easy to work with and constructive does not mean we will not be prepared to stand up for members' interests – even when we have to deliver messages that politicians and decision-makers find uncomfortable. Take for example our call for greater government leadership in setting a strategy for

food – highlighted in our President's section of this review. But we will always seek to make a positive contribution, and to offer ideas and solutions not just challenges.

Our achievements in 2010 were of course in no small measure thanks to our outgoing President Ross Warburton. I would like to thank him for his leadership and support in the last two years, and previous to that for many years service to FDF as our Treasurer.

I would also like to thank those who chaired our Steering Groups during the year. Jim Moseley of General Mills continued to steer our Food Safety and Science Steering Group with great skill and I am delighted that he has taken over as FDF President from 1 January 2011. Martin Douglas of Cargill kindly agreed to take over the reins of our key technical steering group. Fiona Dawson of Mars Chocolate UK led FDF's input into the Public Health Responsibility Deal with great skill and I am delighted that so many FDF members were part of the launch of the Deal in early 2011.

John Sutcliffe of Associated British Foods chaired our new Sustainability Steering Group through another year of achievement – we out-performed our Five-fold Environmental Ambition targets in key areas and in December set ourselves new more stretching challenges. We also recognised the need to lead by example in other areas such as responsible sourcing of raw materials and encouraging the development of life-cycle thinking.

John retired towards the end of last year and Nick Bunker of Kraft agreed to move across to take the helm at the Sustainability Steering Group after a year of significant progress raising the profile of our economic contribution

through the work of the Competitiveness Steering Group (CSG). Paul Grimwood (Nestle) has now taken over the chairmanship of the CSG and I look forward to working with him as the Government's continued focus on economic recovery and growth provides real opportunities for our sector.

Our Treasurer Paul Freeston of apetito and Jonathan Bye of Vimto, who runs our SME Forum, complete the FDF leadership team of elected member officers. All our elected officers give willingly of their time and expertise and their support is greatly appreciated.

With our members' help we achieved a great deal in 2010. I look forward to the challenges – and achievements – of 2011.

“ I want others to share the pride in our achievements and see UK food and drink as a glowing example of manufacturing success ”



Jim Moseley and Ross Warburton at annual President's Reception.

An industry we can all be proud of

By Jim Moseley

FDF President

It's easy to see why those of us that work in food and drink manufacturing are proud of our industry. Each day we provide consumers with a range of innovative, safe and healthy food and drink products. As the UK's largest manufacturing sector, we are vital to the country's economic resilience, weathering the economic storm while creating better jobs with a bright future. Furthermore we are responsible corporate citizens, engaging in our local communities, stepping up to the plate on public health and as an increasingly sustainable industry, reducing the impact of our production.

During my time as President of FDF I want to encourage our members to continue and accelerate their proud record of delivery, whether economic (with for example a sixth successive year of record exports in 2010), providing exciting career opportunities for the next generation of scientists or through the development of voluntary initiatives such as our revised Five-fold Environmental Ambition. Above all I want others to share the pride in our achievements and see UK food and drink as a glowing example of manufacturing success.

We publish this review as the Coalition Government approaches its one year anniversary. As ministers take stock and look to the road ahead so are we.

During the last year the Government's agenda appeared to be bold and at times hectic. A cabinet level

commitment to cut red tape, a clearer focus for UK Trade & Investment, a commitment to support the Manufacturing Advisory Service, Climate Change Agreements extended to 2023, promoting STEM skills and 50,000 additional apprenticeship places all demonstrated that this Government was not only pro-business but also listening to business. Whilst these tactical interventions were welcome, they highlighted a need for a clear strategic agenda for food.

The first two items on that agenda are crystal clear – the implications of the Foresight report and the Government's desire to see a resurgence of UK manufacturing to aid the rebalancing of the economy.

Foresight's work left no doubt about the course of action that we need to pursue. We need to produce more, from less and with less impact in order to meet the twin challenges of future food security and climate change. The report also made clear that subsequent actions must be joined up and simultaneous. Accordingly Government cannot afford for there to be a policy vacuum around food or that space will quickly transform into a bewildering marketplace for single issue policy making. In such an important area, merely facilitating debate is not good enough.

When the Government set out its vision for growth, the Business Secretary and the Chancellor issued a clear challenge that growth must be strong, sustainable, shared and balanced. As an industry that touches the four corners of the country with a demonstrable track record of good corporate citizenship enjoying a robust demand for our products, UK food and drink passes those tests with flying colours.

You will see from this annual review that we have worked closely with the Coalition Government to identify and tackle barriers to growth. We are making progress. But are we sufficiently ambitious?

We know that food and drink manufacturing will continue to play a vital role in underpinning the UK economy, not only creating wealth for the nation but also ensuring its food security. Meanwhile across the globe there will be millions of new consumers with new and changing demands for increasingly high-value added food and drink products. At the same time we will face stiff competition from the emerging economies as they add value to their own products and displace processed imports. Put simply there is a huge amount of business at stake and we must make sure that we have every chance to make the most of it.

I want us, with Government, to develop a shared comprehensive growth strategy for food. To do this we need a much better detailed understanding of how to maximise the growth potential of the UK food and drink manufacturing industry – and indeed what the full scale of that potential might be. From there we will identify the clear opportunities for accelerating growth and articulate the policies required to help our competitive position.

Thereafter we need Government commitment to help us realise that potential. In the same way that we've worked with ministers, making changes to our businesses to reduce the impact of our production on the environment and public health, our industry will require Government to work with us to implement changes that maximise our impact on the economy. Then we will really have both an industry and a shared agenda that we can all be proud of.



Barbara Gallani with Jim Moseley and FSA Chief Executive Tim Smith at Summer Parliamentary reception.

Food safety and the importance of science

Food safety has continued to be a priority for FDF with a focus on gathering intelligence and developing robust lobbying positions, based on scientific evidence and a good understanding of the industry. Thanks to our very active and supportive technical committees we have been able to contribute to and shape a number of key debates over the past year.

We have been active in representing members' interests in negotiations on proposed European legislation and national voluntary measures. In order to do this we maintain a strong presence in Brussels both directly and supporting the work of our European trade association CIAA through attendance and chairmanship of a number of strategic and technical committees.

At European level the highly complex ongoing political discussions on a new Food Information Regulation – governing the area of food labelling and the provision of information to consumers – has been a particular focus. Partly because of our voluntary work in the UK to implement front-of-pack nutrition labelling we have experience of many issues which we can share with decision-makers to inform the debate.

The Nutrition and Health Claims Regulation has also continued to raise significant issues for our members and FDF has been very active representing members' interests with regard to its interpretation and implementation. Whilst the debate on nutrient profiles is expected to remain dormant for a few more months, we are now seeing some results with regard to the nutrition claims annex, as some of the claims that consumers find most useful and that drive some of our members' reformulation efforts are likely to be recognised.

Throughout the year we have lobbied for a technical solution on genetically modified low level presence and have started to see the outcomes of our involvement, although there is still a lot of work to be done.

In the UK we have focussed on relationship

building following the many changes to the regulatory environment as a result of the change in government. The Food Standards Agency (FSA) has undergone considerable restructuring and the reorganisation of both its staff and focus is continuing in 2011. An announcement is expected on the structure of the FSA in Scotland in 2011 following the Scottish Parliamentary election.

New relationships have also been forged with the Department for Environment, Food and Rural Affairs (DEFRA), which is now responsible for labelling legislation in England and Wales. We have also been working closely with the Department of Health (DH), which has been given responsibility for a number of dossiers linked to nutrition historically sitting within FSA.

We continue to present strong arguments in support of innovation – engaging with the House of Lords report on nanotechnologies in food; identifying the implications of the FSA positioning on cloning; and monitoring consumer acceptance of new and existing but still controversial technologies.

Health and wellbeing: spotlight on public health

Our health and wellbeing work in 2010 was dominated by the impact of the General Election as policy and dialogue was effectively 'on hold' in the run-up to the election. The arrival of a coalition government – and the appointment of Andrew Lansley as Secretary of State for Health after a number of years shadowing the role – signalled a new approach to government working in partnership with industry which FDF has welcomed and embraced.

The new Government also implemented a major machinery of government change, bringing nutrition policy in England fully within DH and refocusing the FSA on food safety. FDF supported this change as bringing greater coherence to the policy debate and our good working relationships with officials helped us to continue to represent members effectively during a period of change.

A major plank of the Government's public health policy is the Responsibility Deal between government and industry. Thanks to the productive relationship FDF had already built with Andrew Lansley, we were aware of the likely approach, and the Health and Wellbeing Steering Group was able to build a convincing response from FDF members in the period following the election before the first meeting of the Responsibility Deal Board in August. A number of FDF representatives, including Director General Melanie Leech and Health and Wellbeing Steering Group Chair Fiona Dawson, were invited to join the Board, and the Food Network (one of five strands of work under the Deal). FDF was also well represented on two other Networks – Health at Work and Behaviour Change.

The Food Network focused on three initial pledges: dealing with salt reduction, the elimination of artificial trans fatty acids (TFAs) and out of home calorie labelling. FDF was heavily involved in helping to frame these pledges in a way which would both deliver substantial public health benefits and enable as wide a range of companies as possible to sign up. 26 FDF members signed the Responsibility Deal at its launch in early 2011: 18 signed the pledge on salt reduction; 22 on TFAs and 6 on calorie labelling in out of home settings. In addition 22 FDF members signed health at work pledges and 17 members signed pledges on physical activity. FDF itself also signed the Responsibility Deal including a physical activity pledge.

The next phase of work under the Food Network will focus on calorie reduction and on improving consumption of fruit and vegetables. Again FDF is well prepared to play a constructive role in these discussions. We will also continue to highlight the challenges of delivering the salt reduction pledge – leading with the British Retail Consortium a working group to look at technical and consumer acceptance issues, sharing good practice, developing recommendations for out of home settings and raising awareness of the challenges of salt reduction.

FDF also remained very active in Europe – supporting our sister European federation CIAA and directly working to represent our members' interests in relation to the continuing discussions on a new Food Information Regulation. These discussions should finally be resolved in 2011.



Julian Hunt speaking at the Our Life fringe event at the Conservative party conference.



Fiona Dawson in conversation with Ross Warburton and Nick Bunker at the annual President's Dinner.



Food Minister **Jim Paice MP** launches the revised Five-fold Environmental Ambition at the President's Reception.



Andrew Kuyk, Jim Moseley and Clare Cheney from the Provision Trade Federation at the President's Reception.

The environment: building on success

We set ourselves three challenges at the start of the year: to demonstrate continued leadership in the debate on sustainable food production; to build on our record of delivering against existing resource efficiency targets; and to refresh our flagship Five-fold Environmental Ambition, through an extensive review process involving both internal and external stakeholders.

The aftermath of the failed Copenhagen climate change summit at the end of 2009, the General Election in May 2010 and the still uncertain prospects for economic recovery would all impact on our work this year. We also recognised the risk of waiting for the political and economic climate to become clearer and of other players moving ahead to set their own agendas.

We have been able to combine strategic thinking with flexibility, to make a

successful transition from the framework set by the previous administration, under its Food 2030 project, to the new Coalition Government's approach to our agenda. The Coalition Government applauded the revised Five-fold Environmental Ambition, which we launched with our third annual Progress Report at the FDF President's Reception in December, and has offered to work with us to help turn our new Five-fold Environmental Ambition into a concrete programme of actions. A key challenge we are taking forward in 2011!

As well as this, we exceeded our crucial 2010 carbon reduction target a year early, made major savings in water and halved the amount of food and packaging waste sent to landfill. This real and measurable evidence shows the commitment of our member companies to transform their own operations, reduce environmental impacts and promote green growth in the economy.

Our new aims, which include extending our influence across the supply chain, encouraging life-cycle thinking, promoting innovation and technology to drive further efficiency and helping consumers make more sustainable choices, all anticipated the findings of the Foresight report on the Future of Food and Farming published in January 2011. They put us in a very strong position to shape further policy development in these critical areas. The recent combination of high commodity and energy prices with increasing pressures on land, water and biodiversity reinforces the importance of a whole chain approach and the need for greater coherence in addressing the central task of producing more, from less and with less impact.

In Scotland, SFDF were part of a Scottish Government Health and Sustainability expert group developing a toolkit to help

industry balance both aspects when making business decisions. Economic factors were also included thanks to SFDF's input. A pilot is expected in 2011.

To ensure that UK food and drink manufacturing remains profitable and internationally competitive requires a level playing field in Europe, and beyond, particularly in respect of regulation. We have therefore continued to lobby hard on issues such as energy pricing and emissions policies, public procurement and eco-labelling. We have provided significant input ahead of the forthcoming reforms of the EU's Agricultural and Fisheries policies, to stress the need for more sustainable approaches.

In short we have both built on our success and taken our work to the next level. We now need to maintain these efforts, during a time of continued economic uncertainty.



Melanie Leech with Business Minister **Mark Prisk MP** and **Andrew Kuyk** at the Summer Parliamentary Reception.



Melanie Leech on the panel with Secretary of State for Business, Innovation and Skills **Vince Cable MP** at the Liberal Democrat party conference.



John Mann MP and **Martyn O'Dare** from Cargill launching the IfM reports during a site visit.

Competitiveness: focusing on growth

The decision in 2010 to develop a separate Competitiveness workstream has provided the organisation with a clearer focus in this important area.

The Competitiveness Steering Group developed its initial priorities recognising the need to raise the profile of the sector and its strategic importance; to reposition the sector as a 'career of first choice'; and to work with the Department for Business, Innovation and Skills (BIS) to ensure that industrial policy and strategy reflected the interests of food and drink manufacturing.

Our research project with the Institute for Manufacturing (IfM) at the University of Cambridge helped us to develop a more meaningful and hard-hitting narrative around the value and importance of our sector. The 'Value of Food and Drink Manufacturing to the UK' report launched at our annual summer Parliamentary reception provided independent evidence to underpin our lobbying activity. The second report, 'Future Scenarios for the UK Food and Drink Industry', was launched at a well-received stakeholder event in October with a panel discussion on the future of the sector. Both reports provided a timely reminder of our sector's importance in helping rebalance the UK

economy and the future challenges we face.

We were delighted to see our sector highlighted in the Government's Advanced Manufacturing Growth Review in November. We believe that through genuine partnership between our industry and Government we can build the right framework for our sector to play a leading part in the economic recovery of the UK and we have been in discussions with senior officials from the Treasury, BIS and DEFRA about priority actions to tackle the barriers to growth. We are hopeful that our leadership will help set the foundations for an ongoing dialogue between Government and business where longer-term solutions are needed.

It is clear that improving the image of the sector, attracting new talent and upskilling existing workforces, exporting overseas, reducing the burden of regulation and increasing investment in research and development will all help. Optimising our export potential will be an ongoing priority for 2011 – building on our success in passing the £10billion mark for the first time in 2010 after six years of unbroken growth.

Our work in leading the skills debate with the launch

of our careers campaign 'Taste Success – A Future in Food' will continue to be an important theme for 2011, as will our call for the right skills framework to equip industry with the technical skills we need to grow and innovate. This builds on the successful work that SFDF started in 2010.

Our work behind the scenes has enabled us to shape many important debates covering changes in employment regulation, occupational health and safety including showcasing our success in this area. With the next round of reform of the European Union's Common Agricultural Policy imminent, effective policy formation and lobbying will remain a high priority in 2011. We are preparing our policy position and lobbying strategy in advance of legislative proposals, ensuring the voice of the food and drink industry is influential in the debate.

Championing the food and drink sector

Communications remains at the heart of FDF's work. With a Coalition Government and a Parliament in which newly elected MPs made up a third of the members, effective political engagement has been vital. We have forged relationships with new Secretaries of State, Ministers and their Shadows, Chairs of Select Committees, key backbenchers and other players in Westminster and Whitehall to make sure that industry's voice is heard in important debates. We have also continued to build and strengthen relationships with officials across key departments including BIS; the Treasury; DEFRA; DH and the Department for Energy and Climate Change.

In Parliament, we stepped up our engagement with a range of activities to raise awareness of our sector's importance and the issues we face. Key events included a breakfast briefing for new MPs in June and our very well attended Summer Parliamentary Reception.

We provided the secretariat for the newly reformed All-Party Parliamentary Food and Drink Manufacturing Group, which is an important forum for debate and dialogue about issues related to our sector. John Stevenson MP is the new Chair of the Group and has led successful events on the future of the industry and the image of the sector. The APPG continues to be a focus for 2011, helping us build advocates whilst ensuring that parliamentarians are informed about our issues.

We organised and were involved in a record number of fringe events at all three annual political party conferences. FDF teamed up with manufacturers to promote the economic importance of our sector and Director General Melanie Leech appeared on a panel with Business Secretary Vince Cable MP. We also worked closely with food chain partners the National Farmers' Union and the British Retail Consortium as well as WWF and the GMB Union. The Groceries Code Adjudicator was the topic for a private dinner with Conservative MPs.

Other activities that support our communications work include the annual President's Dinner and our annual Community Partnership Awards, showcasing the tremendous contribution that our sector makes to local communities across the land. In 2010 we introduced the first FDF President's Award for 'the best of the best'.

We generated strongly favourable media coverage for our four key pillars through developing opportunities for positive coverage and building relationships with journalists. The business media was a particular focus, supporting our ambition to be recognised as the UK's largest manufacturing sector and employer. In December

2010, FDF published figures from its first business confidence survey – we see this as a key tool for the future, issued every quarter to media to provide a barometer of industry confidence.

We also regularly engage with social media in particular through Twitter. This has been well received by stakeholders and the media and helps us refer traffic to our website.



Food Minister **Jim Paice MP** speaking at the Summer Parliamentary Reception.

Enhancing service for members

With over 1,800 individual registrants for our members' only area, it is essential that our internal communications are effective. We help our members keep up to date through our extensive archive of web-based material. Members can keep abreast of the latest industry issues through the online alert service and a series of online newsletters, such as the Week Ahead.

We re-focused our efforts to ensure we deliver valuable services for our members and in particular our Small and Medium Enterprise (SME) companies. To enable all FDF members to benefit from our knowledge and expertise wherever their location, we launched a series of FDF webinars in 2010. These have covered a range of topical subjects such as health claims legislation and new advertising codes and have been hugely popular. The CEO Forum was also re-launched to give Managing Directors from our SME companies an opportunity to meet informally and discuss the current and future challenges that are affecting their businesses.

FDF's successful Sales Directors' Forum programme provided members with opportunities to meet senior trading directors from Morrisons, the Co-operative, Tesco and Booker. More SME members were encouraged to attend these meetings which strengthened the voice of the group.

Members in Scotland continued to benefit from SFDF's Suppliers' Forum, with key events with companies including 3663, Aldi and Dobbies.

The sector associations and groups managed within FDF continue to use their expertise to provide specific sector representation and information to UK Government, trade, regulatory and enforcement bodies and, in liaison with their European sector associations, to EU political institutions. They also provided advice and information to member companies and external stakeholders on all non-competitive areas affecting the sector. Activities included co-ordinated sector lobbying on the proposed EU Food Information Regulation, providing effective issues management and communicating sector positions to opinion formers.

Our Commercial Partner membership category continues to provide members with a new range of discounts, added value information and services provided by leading companies in the fields of law, accountancy, consultancy, market insight, insurance, communications and software solutions.

FDF is constantly striving to ensure its members get the best possible value from

their subscription fee. We operate to highly professional standards of financial management, tracking spending closely and consistently delivering a break even budget, dealing with industry consolidations and other unforeseen events as they occur.

Currently, 85% of FDF's total income is from company members' subscriptions. About 70% of total expenditure relates to staff costs and communications programmes. Building expenses, travel and representation costs, administrative expenses and the subscription to our European body CIAA account for the remainder of the expenditure.

Our priority is to ensure that we demonstrate how the organisation makes a difference for our members and that it does so in an efficient way that makes best use of our available resources.



Food Minister **Jim Paice MP** and Chair of the Food and Drink Manufacturing APPG **John Stevenson MP** present the President's Award to United Biscuits at FDF Community Partnership Awards.

A strong voice for the industry in Scotland

The focus of the Scottish Food and Drink Federation's work this year has been to enhance the competitiveness of our industry by improving perceptions of the industry and promoting it as a career destination of choice. Health and wellbeing has also been of increasing importance with SFDF playing a central role in promoting the interests of the industry in the Scottish Government's Obesity Action Plan. SFDF plans to build on the good practice already achieved within industry in areas such as reformulation. This work will be a major focus of SFDF in 2011.

In order to make our industry a career destination of choice, SFDF secured funding from Skills Development Scotland to promote careers in the industry. This made it possible to produce a new careers film, 'A Future in Food', which was screened for the first time at SFDF's annual reception in the Scottish Parliament in the autumn. The film features a range of young people employed in or aspiring to join the food and drink industry and has been popular with students in universities, colleges and schools.

SFDF also appointed a National Coordinator to manage our innovative schools programme 'A Future in Food', as a result of making a case to the Scottish Government for grant funding.

The schools programme is now brokering relationships between schools and manufacturers across Scotland. The aim is to help pupils gain a better understanding of career opportunities in the industry and learn key skills that support the Curriculum for Excellence such as numeracy, communication and team working. Due to the diverse nature of the food and drink industry, there are opportunities for engagement with many subjects including maths, science, IT, technology and home economics. An advisory group of senior figures within industry, the Scottish Government,

Learning Teaching Scotland and further and higher education, provides guidance and input to the programme.

Our lobbying and policy work continued to be influential. We worked hard to provide Members of the Scottish Parliament with information to demonstrate that the Proposed Limit on Trans Fat (Scotland) Bill is both unnecessary and scientifically unfounded. We were reassured to learn that the Bill failed to gain support and as such will not progress any further.

We also consulted our members on their priority issues before the Scottish Parliamentary elections in 2011, so that SFDF could make a strong case for members during the next five years of the new Parliament.

With over 200 members, the Cross Party Group on Food at the Scottish Parliament has continued to be an effective forum for debate on food issues. SFDF continues to support the group by providing the secretariat. The role of the food industry in delivering a sustainable Scotland was one of the themes covered. Our contribution to minimising impact on the environment, particularly through packaging innovation, was commended by Cabinet Secretary Richard Lochhead MSP.



Flora McLean, John Swinney MSP, Chair of SFDF and Norrie McLean at the SFDF annual reception in the Scottish Parliament



Flora McLean, Moira Stalker and young people working in the food industry with Cabinet Secretary Richard Lochhead MSP at the SFDF annual reception in the Scottish Parliament.



Delegates at the 8th SFDF Annual Symposium held in April 2010

Melanie Leech on the panel with NFU President Peter Kendall at our joint fringe event at the Liberal Democrat party conference.



The FDF family

FDF's family includes 13 associations in full membership, seven sector groups and other member organisations which provide us with a unique channel through which we can understand how issues affect companies of all sizes. Our commercial partners offer professional services to the food and drink sector.

Associations in membership	
Association of Bakery Ingredient Manufacturers	Margarine & Spreads Association
Association of Cereal Food Manufacturers	Potato Processors' Association
British Coffee Association	Salt Manufacturers' Association
British Oat and Barley Millers' Association	Seasoning & Spice Association
British Specialist Nutrition Association	Frozen and Chilled Potato Processors' Association
British Starch Industry Association	Soya Protein Association
Cereal Ingredient Manufacturers' Association	The Sugar Bureau
European Malt Product Manufacturers' Association	The United Kingdom Tea Council
Federation of Bakers	UK Association of Manufacturers of Bakers' Yeast
Food Processors' Association	UK Herbal Infusions Association
Frozen and Chilled Potato Processors' Association	

Sector groups
Biscuit Cake Chocolate and Confectionery; Frozen Food; Meat; Organics; Seafood; Vegetarian and Meat-Free Food; Yoghurt and Chilled Desserts.

Commercial partners
Eversheds; Grant Thornton UK LLP; Harris Interactive; Jardine Lloyd Thompson; KPMG; Mintel; Phipps; Rushton International; S A Partners; Solarsoft Business Systems; Willis Limited.



Food Minister Jim Paice MP launching 'The Value of Food and Drink to the UK' report at the Summer Parliamentary Reception.

The Food and Drink Federation represents the interests of the UK's food and non-alcoholic drinks industry, which is the country's largest manufacturing sector. Our membership comprises manufacturers of all sizes – making everything from breakfast cereals to organic yoghurt – as well as trade associations and groups dealing with specific sectors of the industry.

Here are some of the companies that we represent: AB Mauri Products; AB World Foods; Accord Tea Services; Agrico UK; Ahmad Tea; Ajinomoto Sweeteners Europe; AL Simpkin & Co; Alara Wholefoods; Allied Bakeries; Allied Milling & Baking Group; Allied Technical Centre; Alpro UK; Antonelli Bros; apetito; Associated British Foods; Aunt Bessie's; Avana Bakeries; Barentz UK; Bart Spices; Baxters Food Group; Bel UK; Bennett Opie; Big Oz Industries; Birds Eye Iglo Group; Border Biscuits; Bowman Ingredients; Boynes; Britannia Tea Co; British Bakeries; British Pepper and Spice Co; British Sugar; Britvic; Brodie Melrose Drysdale & Co; Buchanan Butlers Warehousing; Burtons Foods; Cadbury; Camellia; Campbell's Europe; Cargill; Cauldron Foods; Cereal Foods; Cereal Partners UK; Cereform; Champagne Foods; Charnwood Bakeries; Chivers Hartley; Clipper Teas; Coca-Cola Great Britain; Coldwater Seafood (UK); Colgate-Palmolive; Dailycer; Dairy Crest; Dalziel Ingredients; Danisco (UK); Danone UK; DCL Yeast; Deans of Huntly; Delifrance UK; Derrysel; Derwent Lynton Co; Devro (Scotland); Diamond Seafoods (UK); Direct Tea Supplies; DJ Miles; Dorset Cereals; Dr. Oetker (UK); Duncan MacNeil; Dundee Cold Stores; East Anglian Food Ingredients; Elizabeth Shaw; Eniti; European Oat Millers; F Duerr and Sons; F Smales & Son (Fish Merchants); FR Benson & Partners; Fage UK; Fane Valley Co-op Society; Farmhouse Biscuits; Fastnet Fish; Farefield Foodtec; Ferrero UK; Findus UK; Fine Foods International; Fine Lady Bakeries; Finlay Beverages; Finlay Tea Solutions UK; Firmenich UK; Fleming Howden; Food Design; Foodmaker; Frank Roberts and Sons; Fribo Foods; G Costa and Co; GB Ingredients; General Mills UK; GlaxoSmithKline Consumer Healthcare; Global Tea & Commodities; Gold Crown Foods; Golden Wonder; Goodlife Foods; Gordon Rhodes and Son; Gordons Fine Foods; Grampian Oat Products; Griffith Laboratories; Hagesud Bosse (UK); Hamlyns of Scotland; Haribo UK; Hayden's Bakeries; Hazeldene Foods; HO Short and Sons; Holgran; Image on Foods; Imporient UK; Innovate Foods; Jackson Bakery; James Finlay; James Ross & Son (Edinburgh); Jelly Belly Candy Company; Jing Tea; John Hill Foods; John Hogarth; Kavli; Kealth Foods; Keith Spicer; Kellogg Supply Services (Europe); Kerry Foods (Yellow Fats); Kerry Foodservice; Kerry Ingredients; Kettle Foods; Kildorough; Klinge Foods; KP Snacks; Kraft Foods UK; Kudos Blends; Lavazza Coffee UK; Lipton Tea Supply; London & Scottish;

Macphie at Oakwoods; Macphie of Glenberrie; Macrae Food Group; Macsween of Edinburgh; Manor Bakeries; Marlow Foods; Mars Chocolate UK; Mars Foods UK; Matthew Algie and Company; Matthews Foods; Maxons; McCain Foods (GB); McCormick UK; McDougalls Foods; MCM Select Foods; McNeil Nutritionals; McVitie's UK; Meade-King Robinson & Co; Mission Foods; Moguntia Food Ingredients UK; Moray Seafoods; Morning Foods; Muller Dairy (UK); Nairns Oatcakes; Nairobi Coffee & Tea; Napier Brown Foods; National Food Ingredients; National Starch and Chemical; Nespresso UK; Nestlé Nutrition; Nestlé UK; New England Seafood International; New English Teas; Newby Teas; Newly Weds Foods; Northern Tea Merchants; Nutrition House Co; Organic Blending Company; Orkney Herring Company; Parripak Foods; PAS (Grantham); PepsiCo UK & Ireland; Perfetti Van Melle UK; Perrier Vittel UK; Pillsbury; Pinneys; Premier Foods; Princes; Quaker Oats; R&R Ice Cream; RD Blackwood; Rachel's Organic; Rank Hovis; Rannoch Smokery; Reading Scientific Services; Red Mill Snack Foods; Reginald Ames; RF Brookes; RGB Coffee; RHM Frozen Foods; Ringtons; Ripon Select Foods; Robertson's; Ledbury Preserves; Rockall Seafoods; Roquette UK; Ryvita Co; Sara Lee Coffee and Tea UK; Scholler; Sco-Fro Group; Scobie & Junor; Sea Products International; Seachill; SFH Tea; Silver Spoon Co; Silvery Tweed Cereals; Slimfast Foods; Small Planet Foods; Solae Company; Speedibake; Spicemanns; Storck; Strathaird Salmon; Synergy (Corby); Syral UK; Tan Y Castell; Tata Global Beverages GB; Tate & Lyle; Taylors of Harrogate; Tayto (NI); TCI International; TGP 182; The Enjoy Organic Co; The Seafood Company; The Windmill Tea Company; Thomas Tunnock; Thompson Lloyd & Ewart; Thorntons; Three Cooks; Total Greek Yoghurt; Tregroes Waffle Bakery; Tropicana; TW Laycock; Twining and Co; Typhoo Tea; Uin Foods; Unibond International; Unilever UK; United Biscuits Holdings; Verstegen Spices & Sauces UK; Vimto; Virani Food Products; W Jordans (Cereals); Walkers Nonsuch; Walkers Snack Foods; Wallingford Tea & Coffee; Warburtons; WD Irwin and Sons; Weetabix; Westmill Foods; White's Speedicook; Whiteheads (1858); Whittard of Chelsea; William Jackson Food Group; William Santus & Co; Williamson Tea; Witwood Food Products; Yakult UK; Young's Seafood.

**Food and Drink
Federation**



Making a real difference

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Engaging with the people who matter

The main picture on the front cover shows FDF President Jim Moseley speaking at our President's Reception at the London Marriott County Hall. The other pictures show (top to bottom): Dennis Turner, Chief Economist for HSBC, keynote speaker at our President's Dinner; Melanie Leech, Business Minister Mark Prisk MP and Andrew Kuyk at the Summer Parliamentary Reception; Cabinet Secretary for Rural Affairs and Environment Richard Lochhead MSP speaking at SFDF annual reception in the Scottish Parliament; Food Minister Jim Paice MP speaking at Summer Parliamentary Reception.