

Case Study

fdf food & drink
federation
passionate about food & drink

Santander Special Recognition Award 2019

fdf
AWARDS

food and drink federation

2019

WINNER

Ramsden International

Ramsden International is the UK's leading wholesale exporter of British grocery brands, exporting favourites such as PG Tips and Cadbury's chocolate to customers worldwide.

We are the first, and only, UK grocer to export to 100+ countries, one of the first food and drink export wholesalers to achieve ISO9001 and we sell over 23,000 products. Our approach of entrepreneurship, innovation and community have brought global success, injecting more than £465 million into the British economy since 1995.

Our senior management team work in tandem with multicultural Sales and Customer Service teams, between them speaking a total of 21

languages. In addition to our UK Head Office in Grimsby, we have six offices worldwide in Singapore, Dubai, Johannesburg, Sydney, Toronto and Hong Kong. By providing exceptional levels of customer service support and offering a total supply chain solution, covering logistics, compliance, relabelling, ingredient translation, range and category management, we have moved from being a wholesale distributor into an unmatched value-added service provider.

In 2015, we devised a three-year plan to reach £60 million turnover in 2019, through sustainable growth and with an innovative business model - we are on course to achieve this target.

