

Q1 2022

EXPORTS

- We have seen a strong return to export growth in 2022, with sales of £5.3 billion in Q1, a rise of nearly 31% higher.
- This follows a sharp drop in sales in Q1 2021 due to stockpiling and the need of businesses to adapt to new trade requirements with the EU.
- Exports to non-EU markets reached a record £2.3 billion, the highest value recorded in Q1.
- Exports to major markets including the USA, Australia, Canada, Japan and the UAE exceeded pre-pandemic levels.
- All but one of our top 10 products saw growth since 2021, with many above pre-pandemic levels.

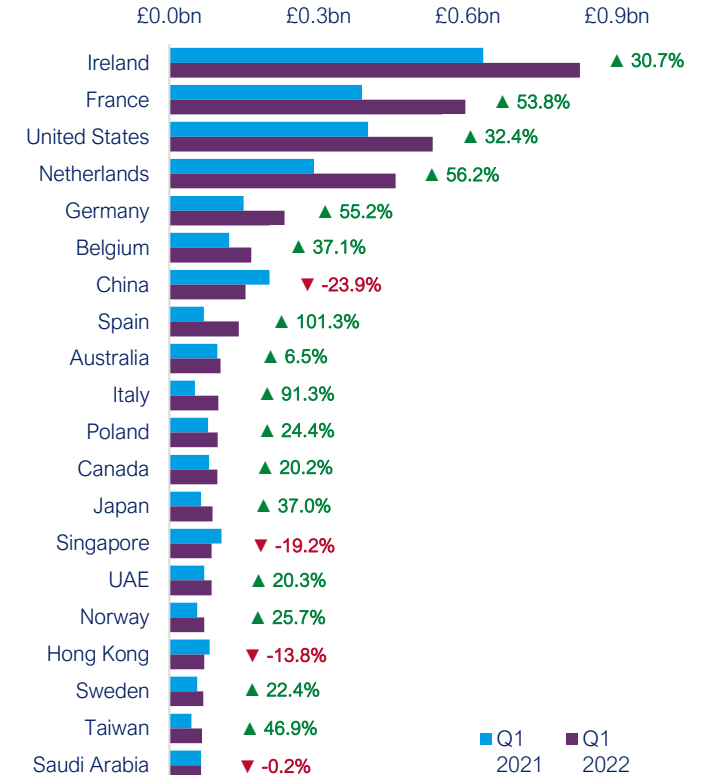
KEY INDICATORS

	Q1 2022	Change 2019-22	Change 2021-22
All food and drink	£5.3bn	-7.0%	30.8%
EU	£3.0bn	-17.3%	45.0%
Non-EU	£2.3bn	10.7%	16.2%
EU share	56.0%	-7pp	5.5pp
Non-EU share	44.0%	7pp	-5.5pp

TOP 10 EXPORTS

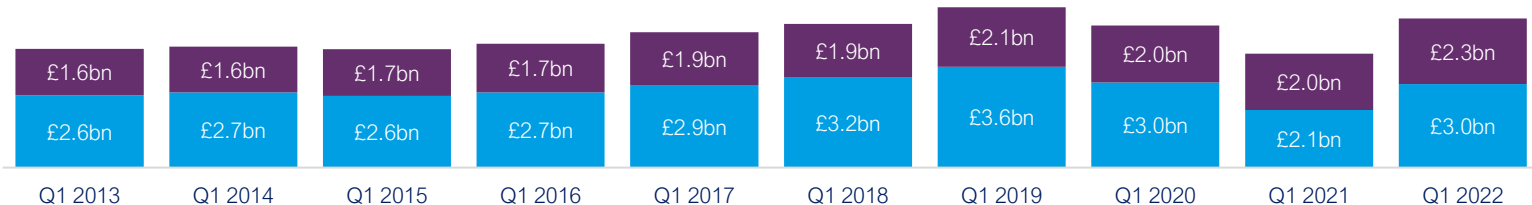
	Q1 2022	Change 2019-22	Change 2021-22
Whisky	£1.2bn	9.7%	36.1%
Chocolate	£201.5m	4.4%	19.1%
Gin	£164.1m	1.3%	101.4%
Cheese	£146.6m	-24.0%	22.0%
Beef	£143.6m	3.2%	80.6%
Salmon	£141.3m	-25.0%	17.2%
Pork	£136.0m	13.6%	-4.3%
Breakfast cereals	£128.6m	0.9%	26.1%
Tea and coffee	£124.0m	7.7%	43.7%
Wine	£119.1m	-30.7%	28.4%

TOP 20 MARKETS



Q1 EXPORTS

■ EU ■ Non-EU



Q1 2022

IMPORTS

- The large rise in imports from the EU is due to changes in the recording of official UK import data from 1 January 2022.
- Imports from non-EU markets have seen strong growth, rising 16% since 2021 to £4.3 billion.
- The top 10 products exceeded pre-pandemic levels, except cheese which is down 11%. However, changes to recording of EU imports impacted product data.
- The Netherlands remains our largest supplier, worth £1.5 billion in Q1 2022, however a share of these imports is global trade arriving via the Port of Rotterdam.
- The US remains our largest non-EU supplier, with imports up 13% in the past year to £350 million.

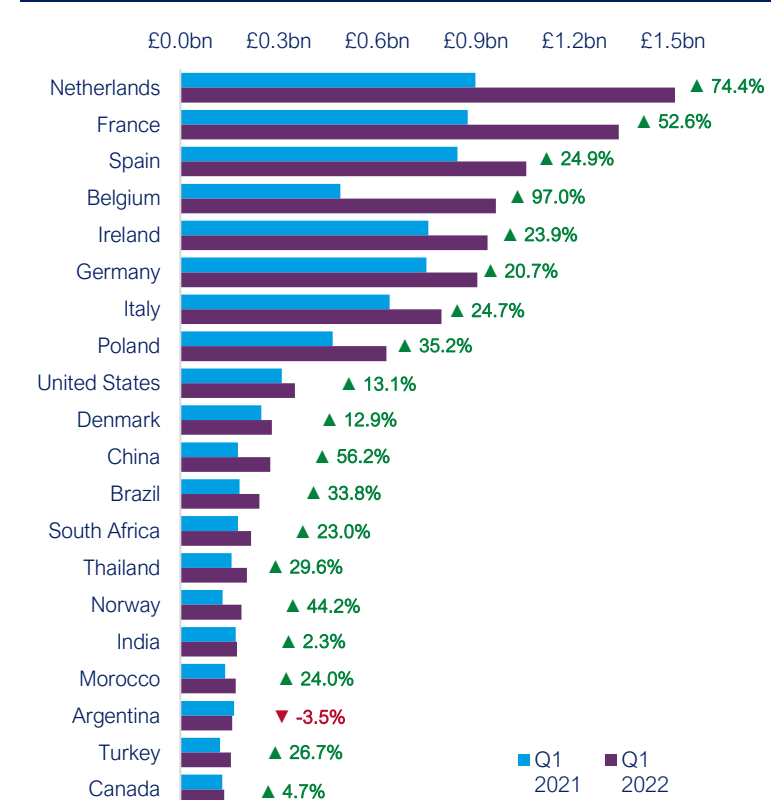
KEY INDICATORS

	Q1 2022	Change 2019-22	Change 2021-22
All food and drink	£13.5bn	13.4%	32.8%
EU	£9.2bn	13.3%	42.2%
Non-EU	£4.3bn	13.7%	16.4%
EU share	68.3%	-0.1pp	4.5pp
Non-EU share	31.7%	0.1pp	-4.5pp

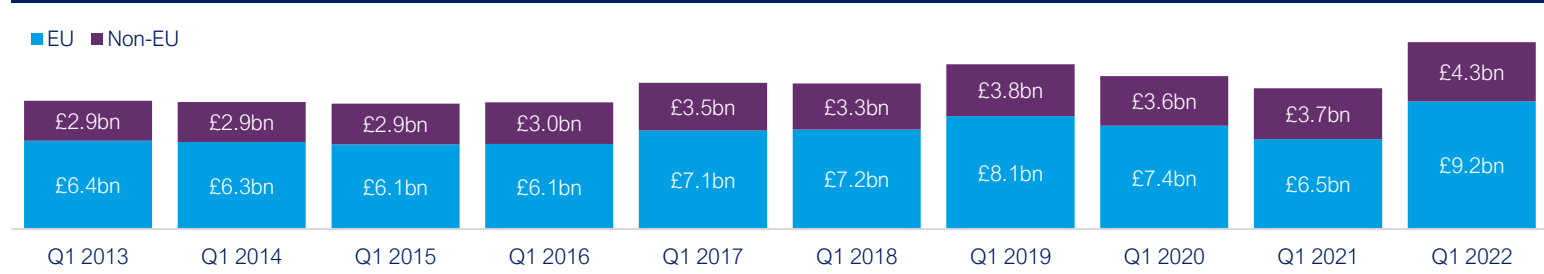
TOP 10 IMPORTS

	Q1 2022	Change 2019-22	Change 2021-22
Fruits	£1.1bn	2.9%	6.2%
Vegetables	£893.5m	15.7%	20.2%
Wine	£873.3m	16.9%	41.2%
Chicken	£655.2m	20.5%	72.2%
Chocolate	£504.9m	19.0%	27.9%
Pork	£476.8m	3.9%	46.5%
Savoury snacks	£424.6m	24.3%	40.1%
Vegetable oils	£385.2m	33.2%	48.6%
Cheese	£382.6m	-11.4%	26.2%
Soft drinks	£368.0m	62.2%	91.5%

TOP 20 MARKETS



Q1 IMPORTS



Q1 2022



CANADA

- Exports to Canada saw particularly strong growth, rising to nearly £100 million, up 26% on pre-pandemic levels.
- There has been a significant rise in exports of value added products in the past decade, with soft drinks and cheese up 939% and 266% respectively.
- There has been strong growth in all of our top 10 products, with chocolate up 60% and cheese up 40% on pre-pandemic levels.
- Canada is a key source of ingredients used by UK manufacturers and we saw imports rise 5% to £134 million.
- Strong opportunities exist to grow trade in both directions through an updated FTA. We have set out our priorities [here](#).

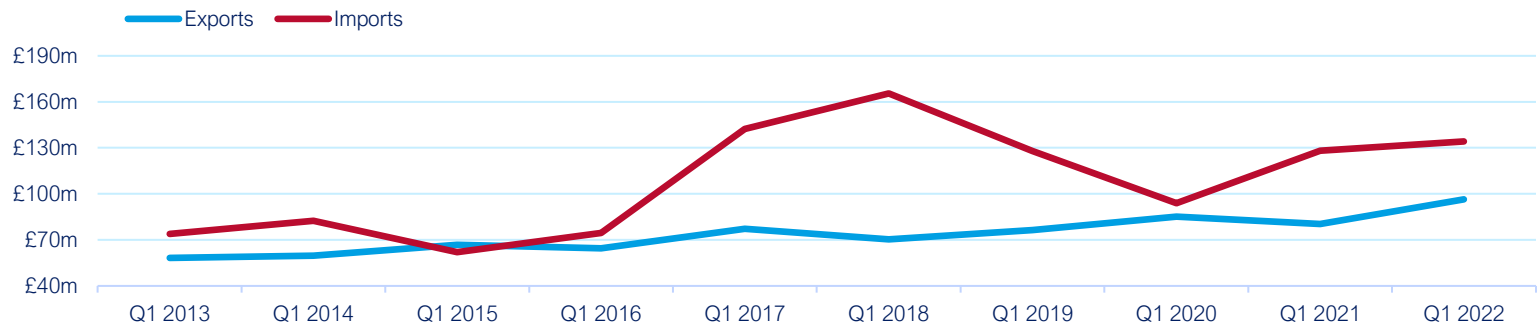
TRADE WITH CANADA			
	Q1 2022	Change 2019-22	Change 2021-22
Exports	£96.5m	26.4%	20.2%
Imports	£134.1m	4.9%	4.7%
Trade balance	−£37.7m	26.9%	21.3%

TOP 10 EXPORTS			
	Q1 2022	Change 2019-22	Change 2021-22
Whisky	£29.1m	41.2%	27.6%
Beer	£9.9m	19.3%	16.3%
Beef	£6.2m	89.6%	95.3%
Gin	£4.9m	18.9%	13.2%
Fish	£4.7m	480.7%	106.7%
Chocolate	£4.2m	59.6%	14.1%
Cheese	£4.1m	39.9%	40.9%
Sweet biscuits	£3.6m	17.0%	27.9%
Tea	£3.4m	25.2%	9.5%
Breakfast cereals	£2.8m	80.1%	35.5%

FAST GROWING EXPORTS*			
Product	Q1 2022	Change 2013-2022	
Fish	£4.7m	1,231%	
Soft drinks	£0.9m	939%	
Coffee, malt and tea	£2.0m	364%	
Cheese	£4.1m	266%	
Whisky	£29.1m	144%	

* of products exceeding £750,000 in export value

TRADE WITH CANADA



Q1 2022



INDIA

- Exports to India are up more than 20% compared to pre-pandemic levels, reaching £57 million.
- India is a major supplier of ingredients used in UK manufacturing and we imported over £172m of products, up nearly 19% since 2019.
- Exports to India are dominated by whisky, but there has been strong growth in sales of gin, bakery ingredients and crisps, with the latter up 745% from 2021.
- With a growing middle class, India offers substantial opportunities for future UK export growth in value added manufactured food and drink.
- We welcome UK government's ambition to secure a trade deal with India during 2022 and have set out our priorities [here](#).

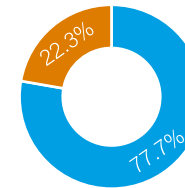
TRADE WITH INDIA

	Q1 2022	Change 2019-22	Change 2021-22
Exports	£57.4m	20.5%	28.6%
Imports	£172.5m	18.9%	2.3%
Trade balance	-£115.2m	-18.2%	7.2%

TOP 10 EXPORTS

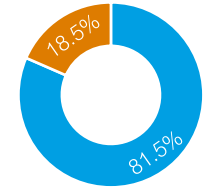
	Q1 2022	Change 2019-22	Change 2021-22
Whisky	£50.1m	20.2%	34.6%
Gin	£1.4m	236.3%	238.7%
Bakery ingredients	£0.6m	322.9%	108.5%
Breakfast cereals	£0.5m	70.9%	13.6%
Chocolate	£0.4m	16.7%	-75.5%
Crisps	£0.4m	81.3%	745.2%
Cheese	£0.3m	-11.9%	10.3%
Protein	£0.3m	49.0%	-48.8%
Vegetable oils	£0.2m	46.6%	58.7%
Spirits	£0.2m	-69.0%	52.5%

RICE IMPORTS



Rest of the world
India

SPICES IMPORTS



TOP 10 IMPORTS

	Q1 2022	Change 2019-22	Change 2021-22
Husked rice	£29.6m	6.2%	-5.6%
Crustaceans	£24.7m	0.3%	34.4%
Spices	£15.3m	23.1%	-18.5%
Molasses	£13.9m	89.3%	163.9%
Tinned vegetables	£11.2m	36.8%	14.1%
Tea	£10.6m	54.5%	20.8%
Vegetables	£7.4m	10.9%	-22.2%
Pulses	£6.8m	51.4%	7.6%
Fruits	£6.3m	-51.6%	-46.0%
Jams and spreads	£5.4m	16.0%	61.2%

TRADE WITH INDIA

