

# How to balance cost and carbon

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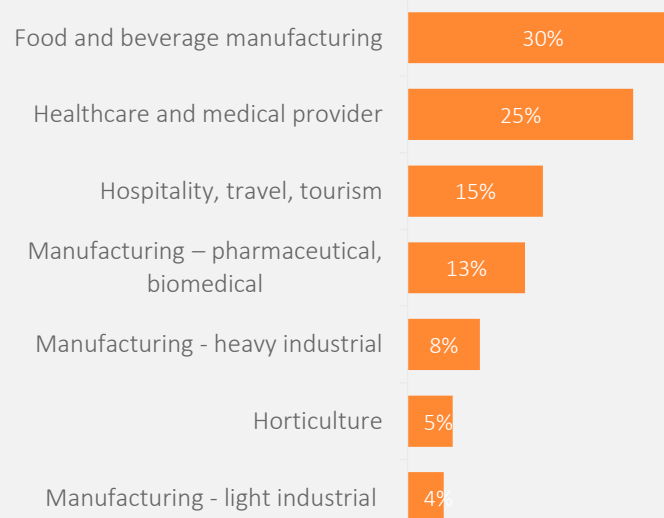
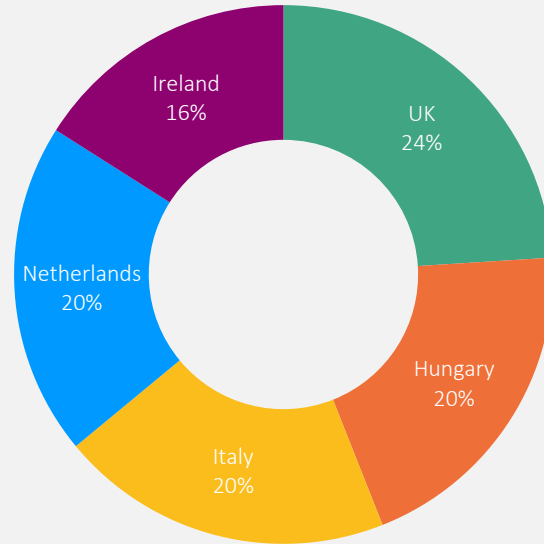
June 2023

Some organisations are finding it hard to keep up momentum towards net zero, because of **immediate cost pressures and unpredictability**

But leaders need to recognise that their economic and environmental goals do not have to conflict: **net zero and cost efficiency still work together.**

In our fourth year of surveying organisations' energy plans, we explore how to balance their cost and carbon goals

We surveyed 500 executives in December 2022 and January 2023, across the following demographics:



Enhancing the credibility of the research through a range of expert contributors:



**John Petre**  
Supply Chain, Procurement & Technical Director, Executive Leadership Team, Weetabix

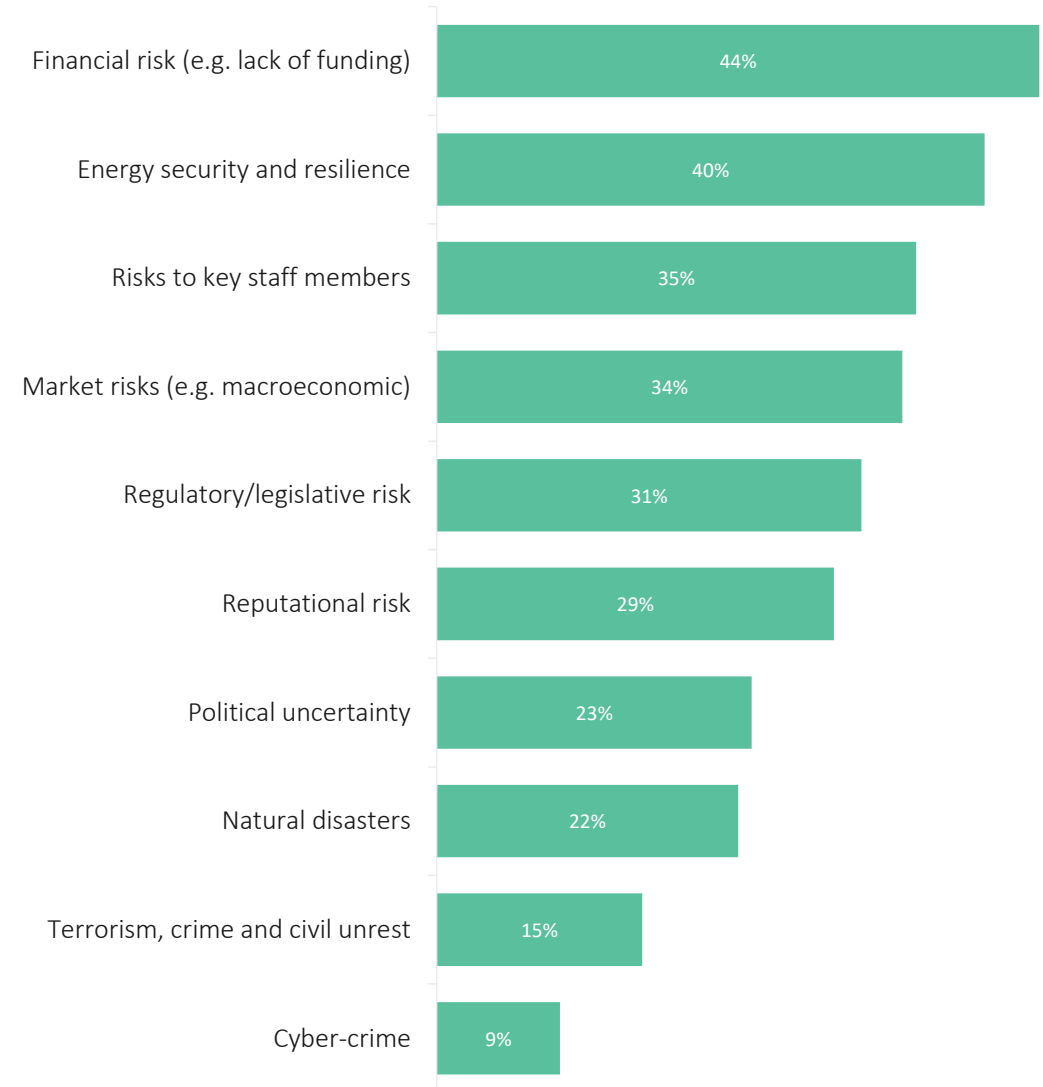


**Cristina Bifulco**  
Chief Sustainability Officer, Prysmian

## Managing energy costs in a tough environment

- Securing a resilient supply of energy at an affordable price is a concern for the leaders of many organisations.
- For 44% of organisations, financial risk is now the most serious threat they face. For 40%, it's energy security.
- Inevitably, these risks are affecting organisations' priorities: for instance, 46% say that the cost of energy is currently a more pressing issue than sustainability.

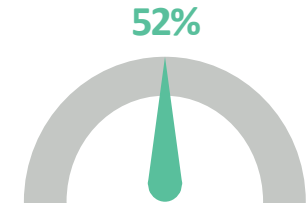
### Which of the following do you see as substantial risks to your organisation?



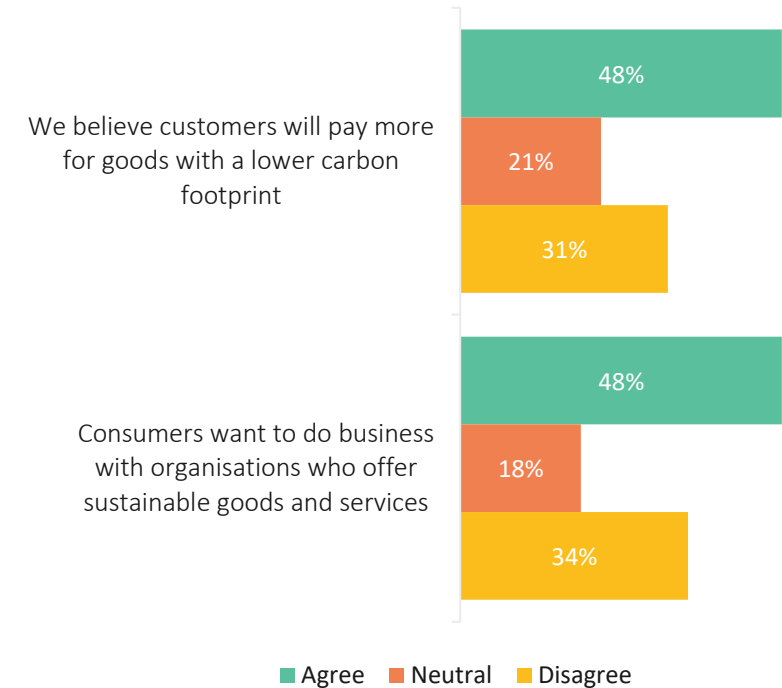
## But energy cost reduction is not the enemy of sustainability

- Creating cost efficiency and sustainability are not mutually exclusive objectives. Many of the strategies and tactics organisations will use to reduce costs can also support their decarbonisation efforts.
- Organisations that disregard their sustainability and decarbonisation strategies while they focus on cost will come under mounting pressure from various stakeholder groups, including end-customers and investors.

### Meeting stakeholder and customer expectations

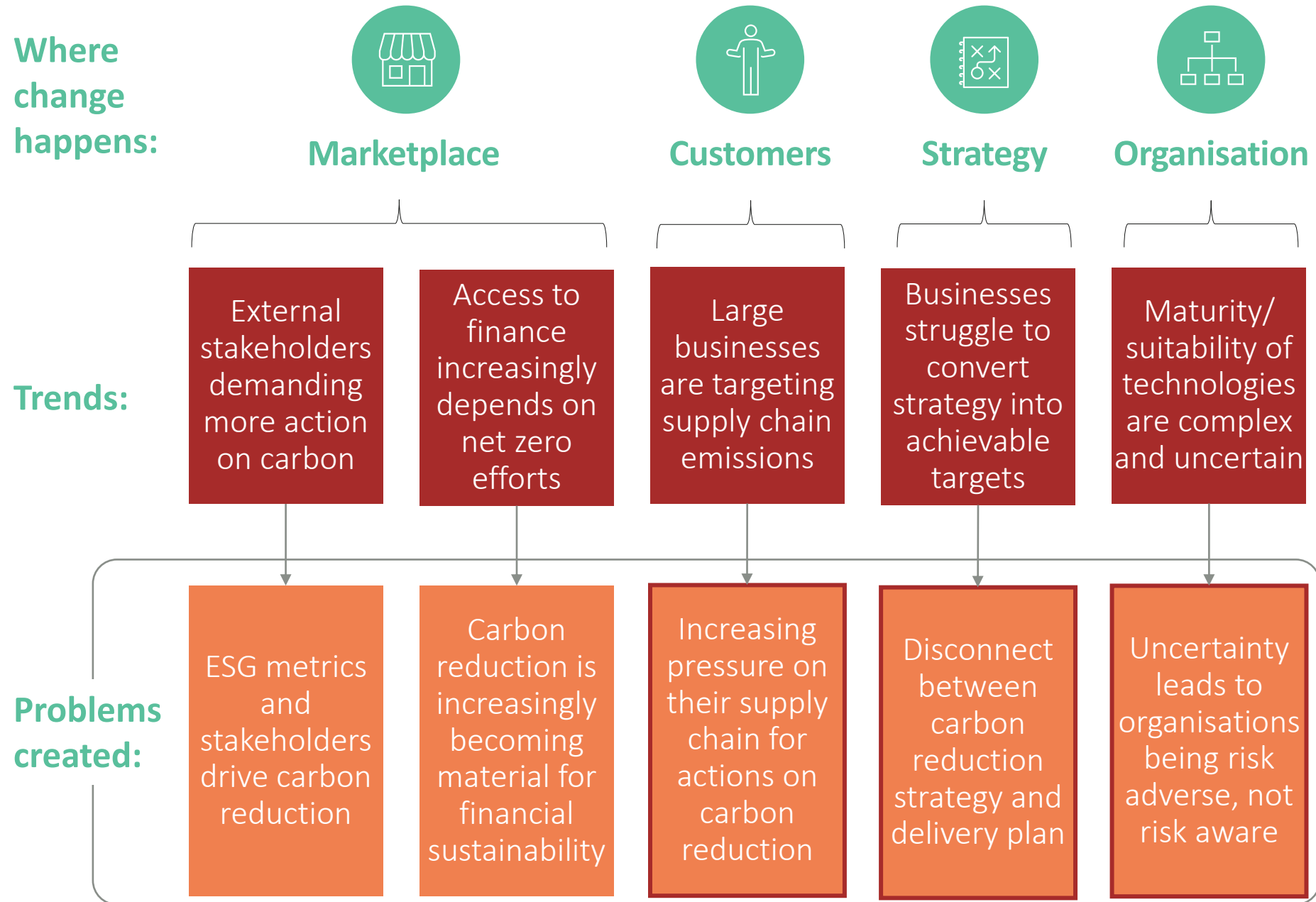


of organisations say their investors and shareholders are more in favour of investing in renewable energy than ever before.



# The energy services market is changing

Growing awareness of the net zero challenge is accelerating initiatives taken by organisations

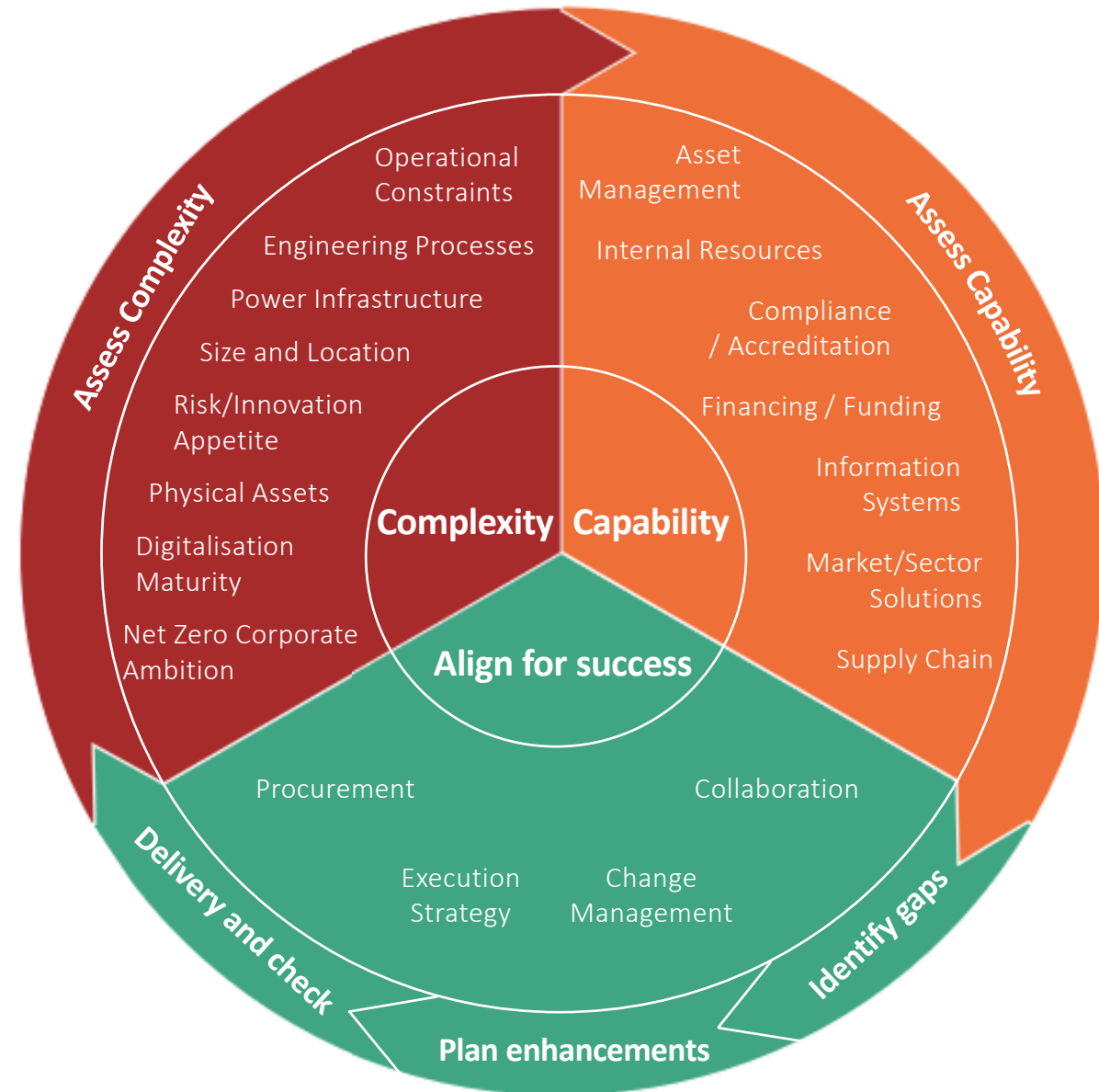




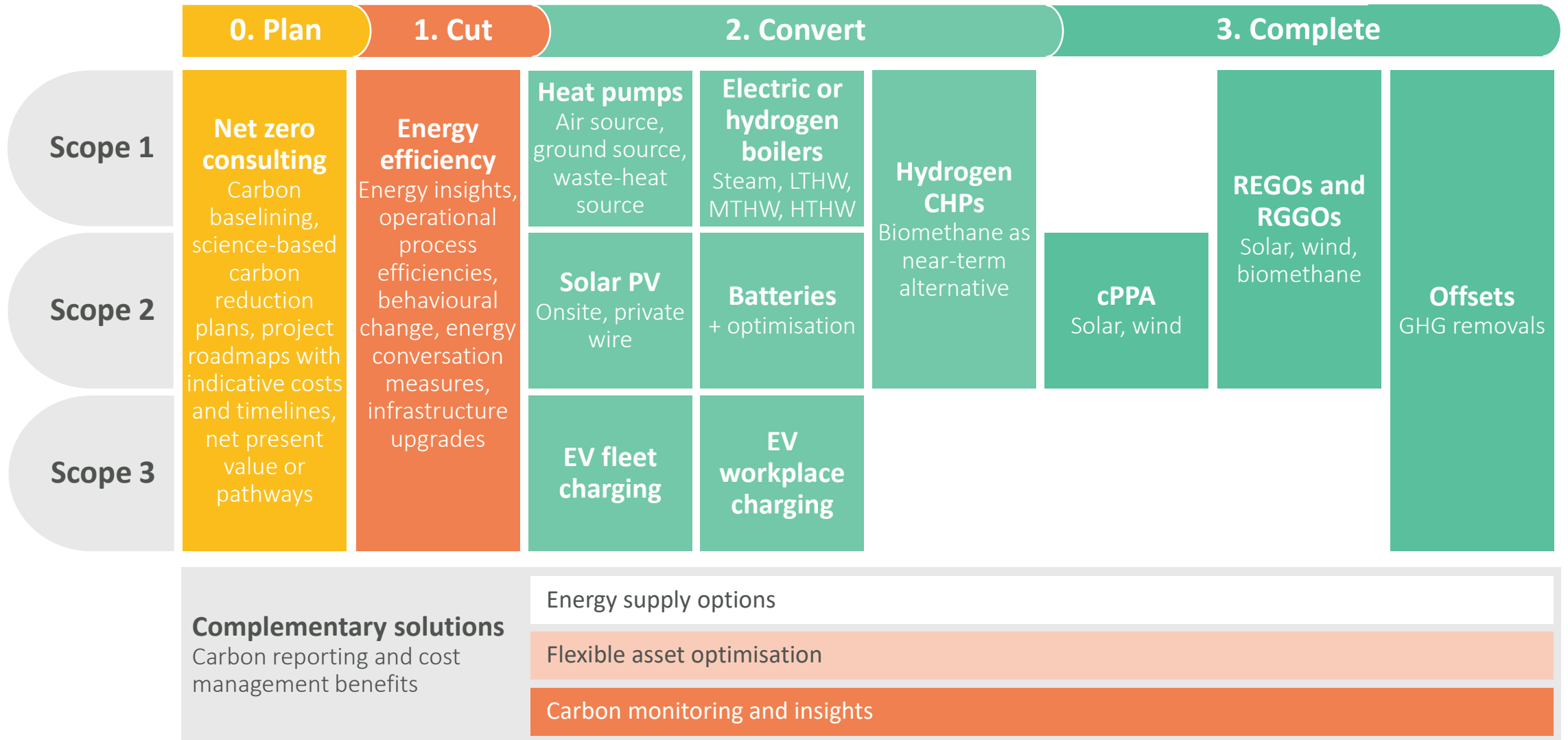
**A guiding partner to:**

- Identify gaps between the organisation complexities and capabilities at every level
- Where and how complexity needs to be managed before moving into delivery
- Existing vs. required level of delivery capability
- Implications of strategic decisions at site level and how to apply best practice and innovations (now and future).

**Our net zero delivery framework**

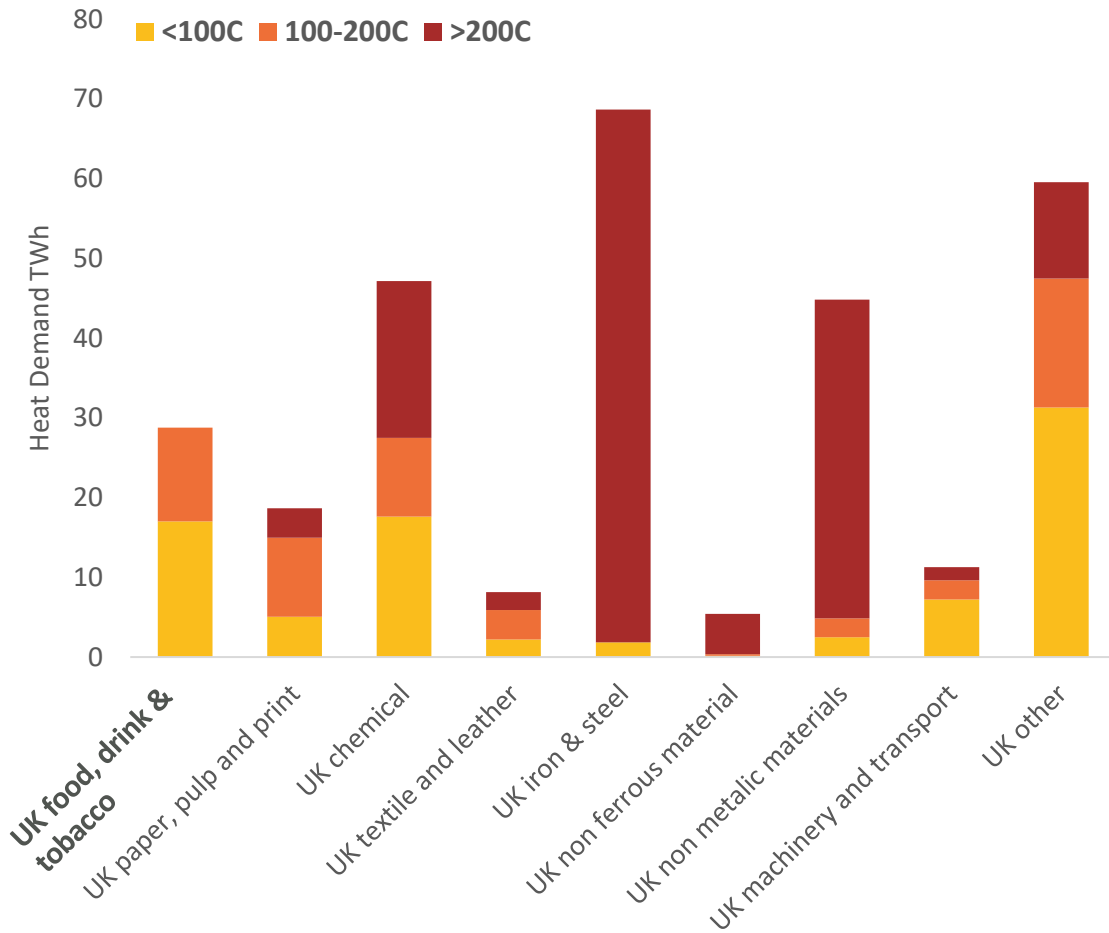


# Decarbonisation hierarchy

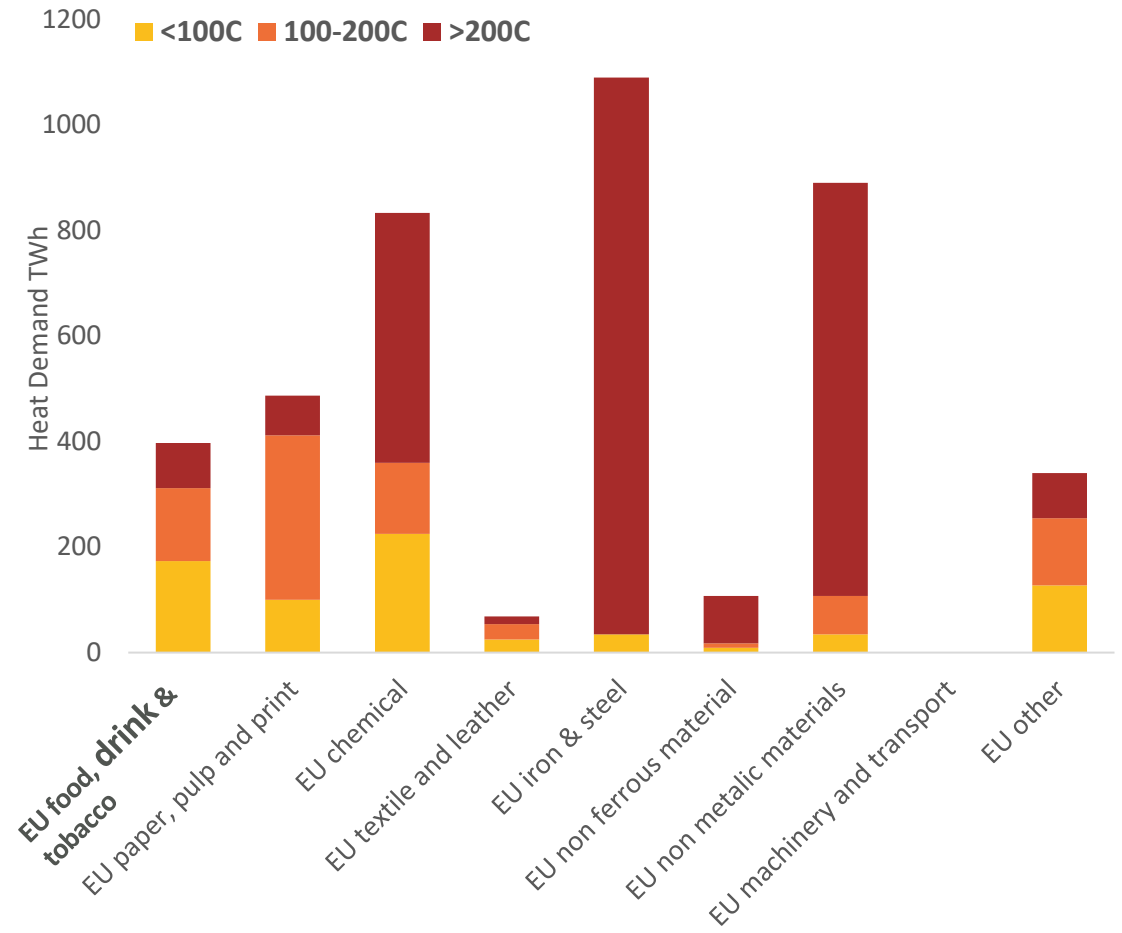




## UK Potential Industrial Heat Demand by Sector and Temperature Range (2030)



## EU Potential Industrial Heat Demand by Sector and Temperature Range (2030)



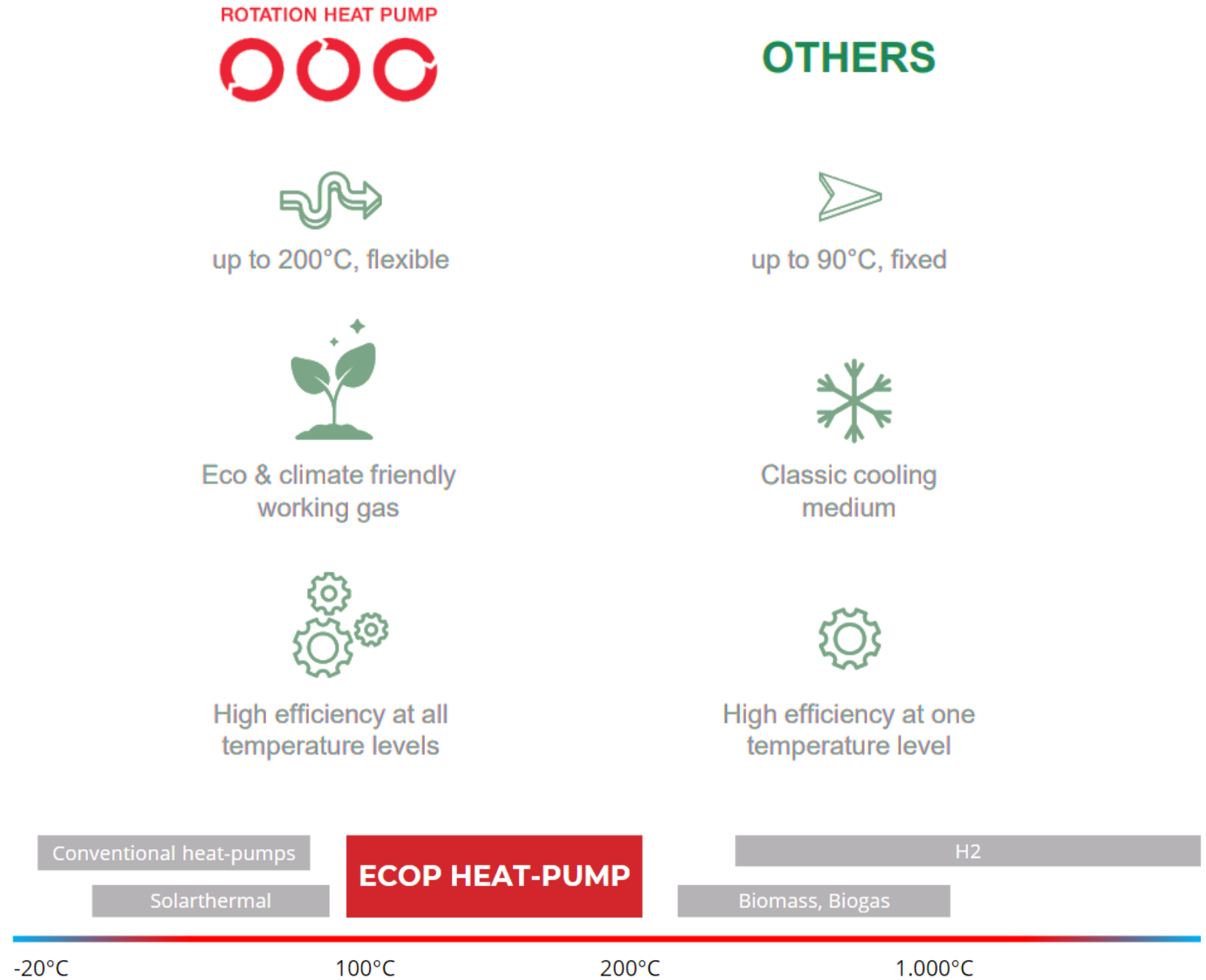
## ECOP in partnership with Centrica Business Solutions

### An innovative high temperature heat pump

- Founded in 2007
- A rotating heat pump providing up to 150°C steam
- A new model providing up to 200°C steam under development



# ECOP technology credentials

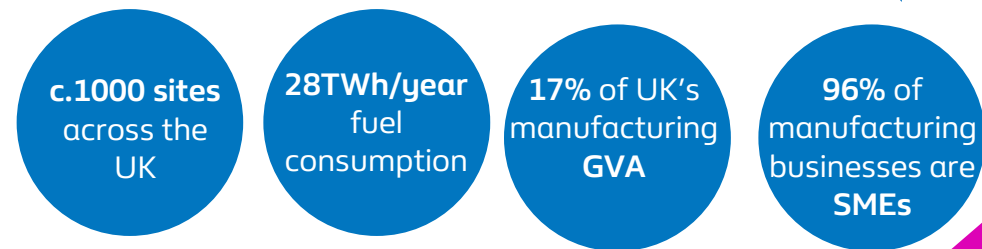


## The I&C fuel switching market will grow

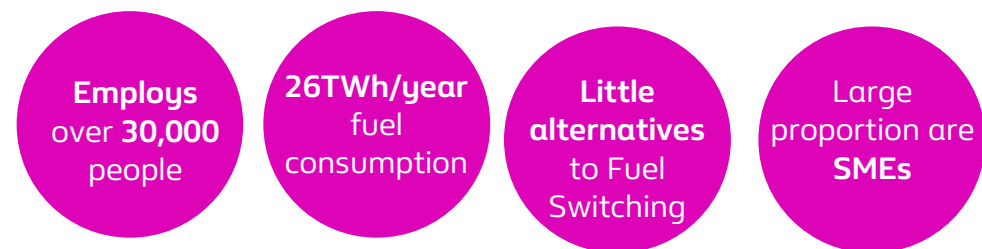
By 2040 there is expected to be **340TWh/year** of fuel consumption across energy intensive industries in the UK.

According to Element Energy, **89TWh/year** of this demand has the potential for fuel switching.<sup>[1]</sup>

### Fuel Switching Demand in the **Food & Drink Sector:**

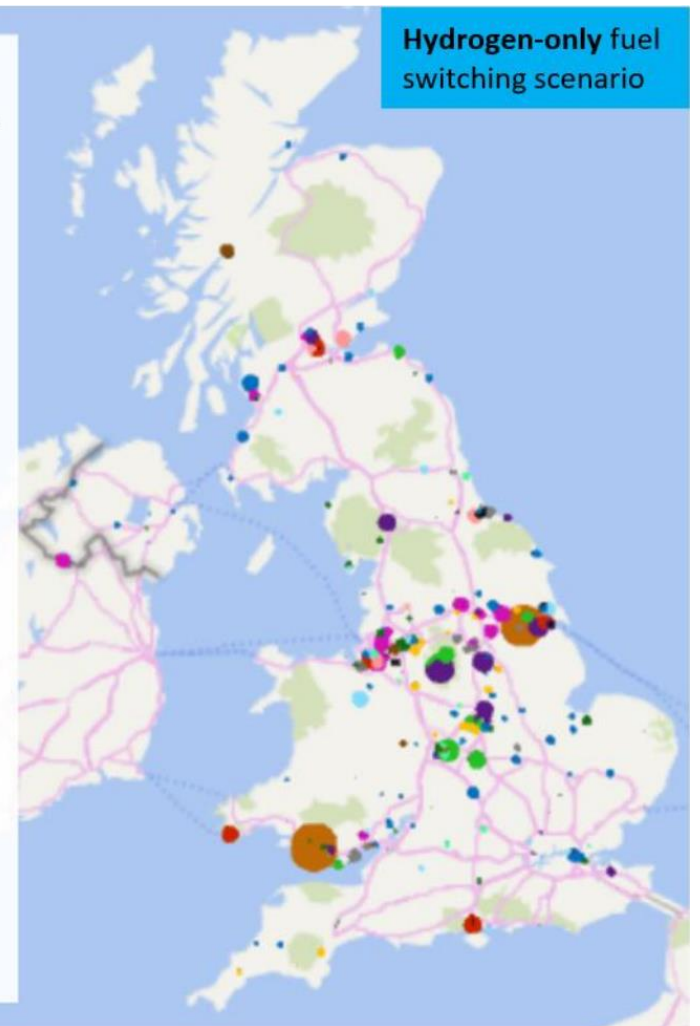


### Fuel Switching Potential in **Glass & Ceramics Sector:**



### Technical potential of hydrogen technologies

- Cement
- Ceramics
- Chemicals
- Ethylene / Ammonia
- Food & Drink
- Glass
- Ironmaking - pig iron
- Non ferrous metal
- Non metallic mineral
- Other industry
- Paper
- Refining
- Steel finishing
- Vehicles

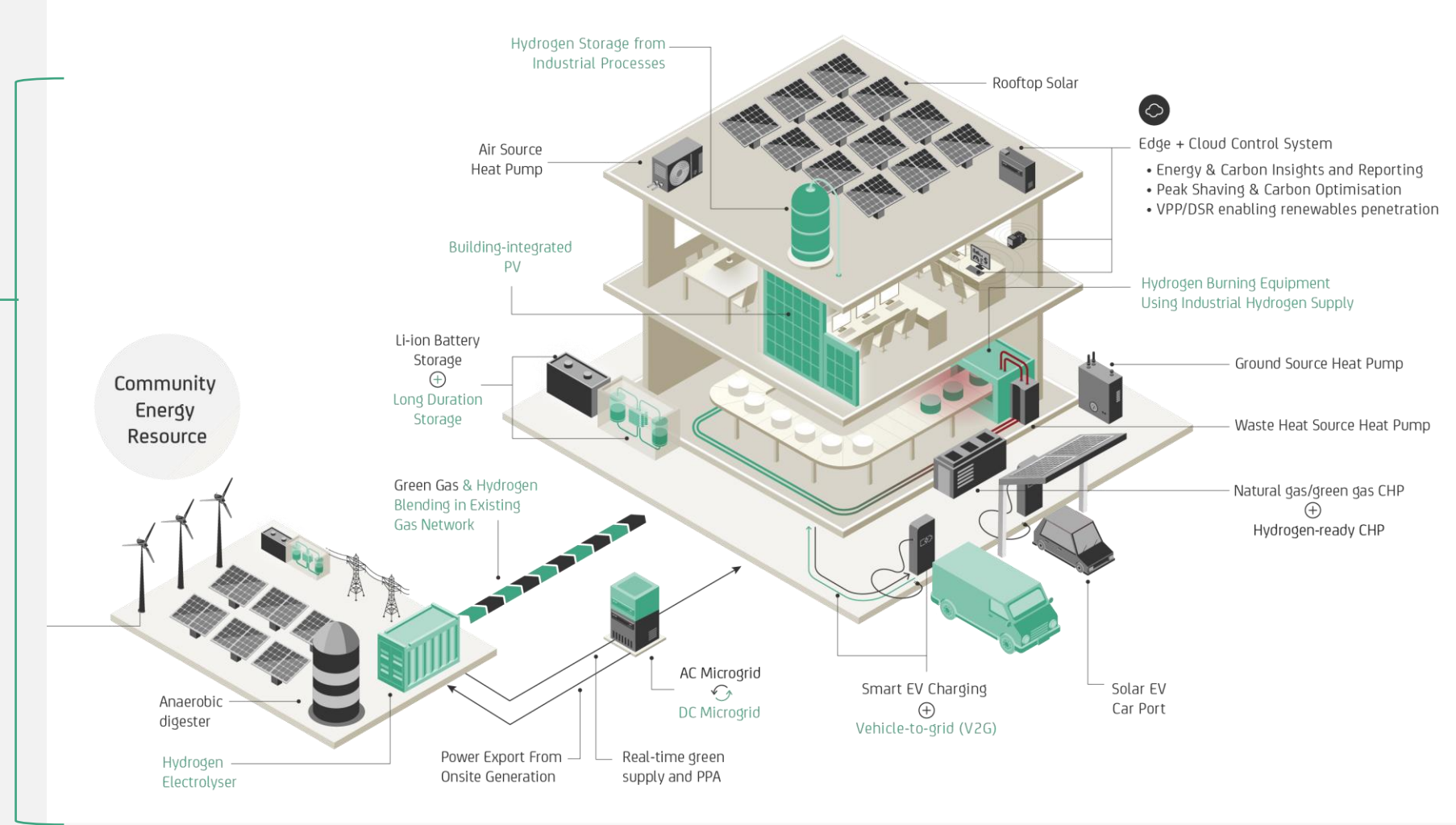


[1] [Industrial fuel switching market engagement study \(publishing.service.gov.uk\)](https://publishing.service.gov.uk)



# We identify the best technologies and create solutions adapted to your requirements

## Our workflow process



## Legend

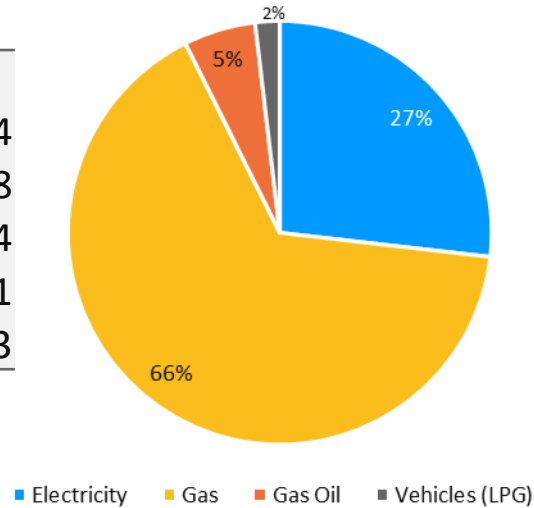


# Breakdown of energy and carbon footprint...

In 2022, the site's total energy consumption was 34.7 GWh and the site's emissions were 7,347 tCO<sub>2</sub>e

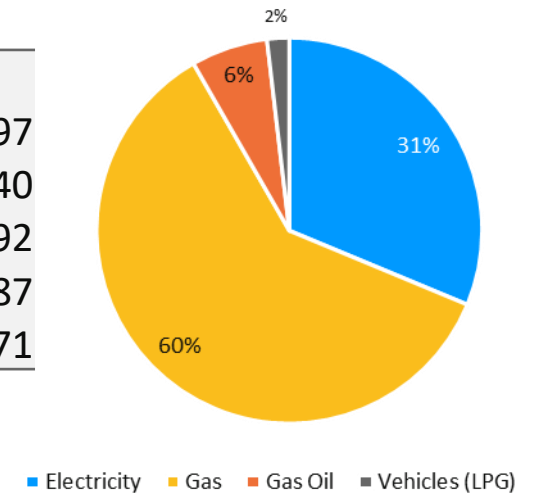
2022 Site Energy Consumption Split By Category

2022 Baseline	kWh
Electricity	9,822,044
Gas	24,199,268
Gas Oil	2,000,964
Vehicles (LPG)	678,931
<b>Total</b>	<b>34,799,243</b>



2022 Site Carbon Emissions Split By Category

2022 Baseline	tCO <sub>2</sub> e
Electricity	2,497
Gas	4,640
Gas Oil	492
Vehicles (LPG)	187
<b>Total</b>	<b>7,171</b>



Global footprint:



**390 GWh**

Annual energy consumption



**\$57M**

Annual energy cost



**97,500 tCO<sub>2</sub>e**

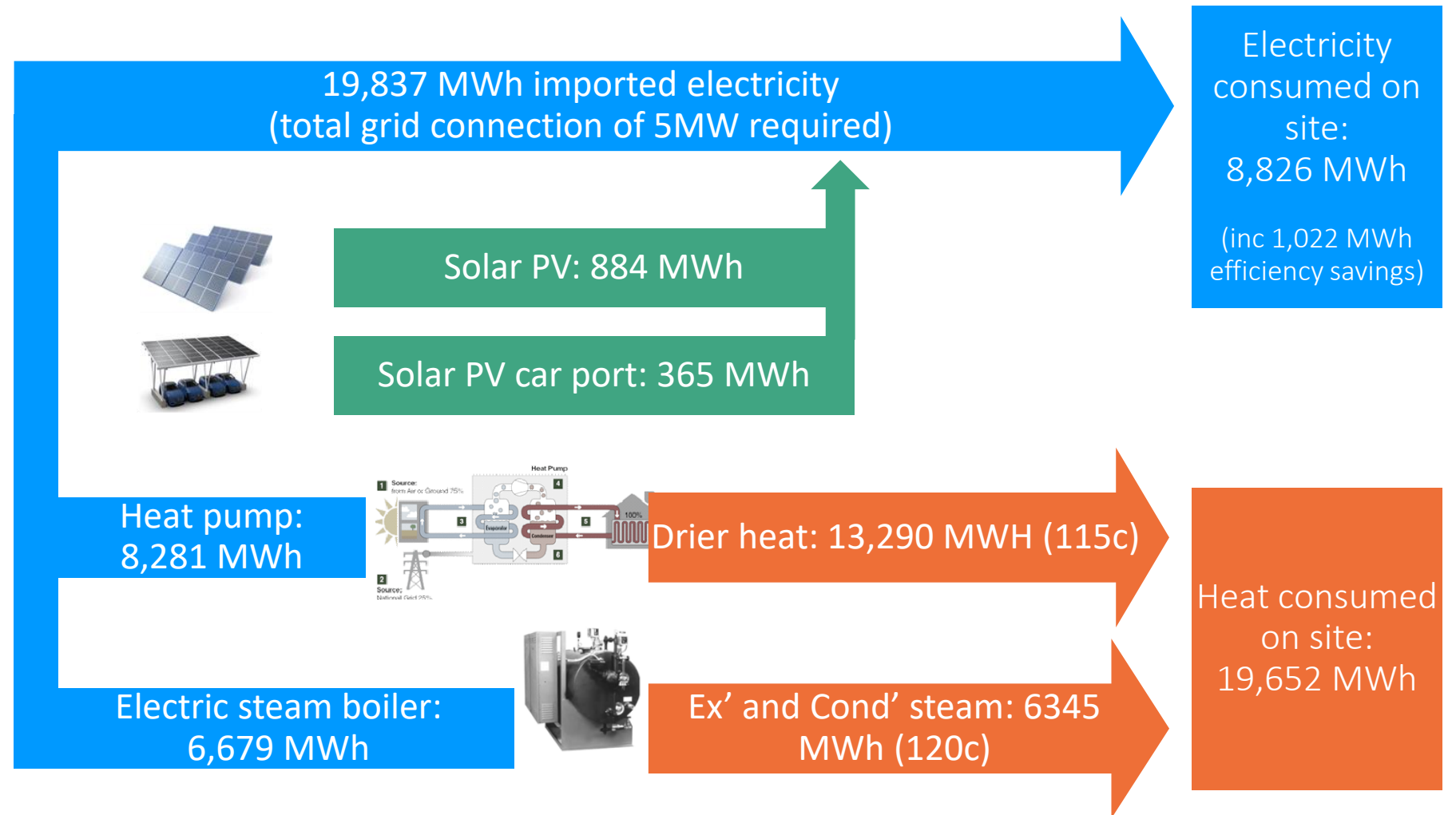
Annual scope 1 & 2 carbon emissions

\*Figures are for illustrative purposes only

We assess various technological pathways for you to reach net zero...

### The electrification solution

involves Energy Efficiency, Solar PV, Wind, Heat Pumps and Electric Steam Boilers deployed at site



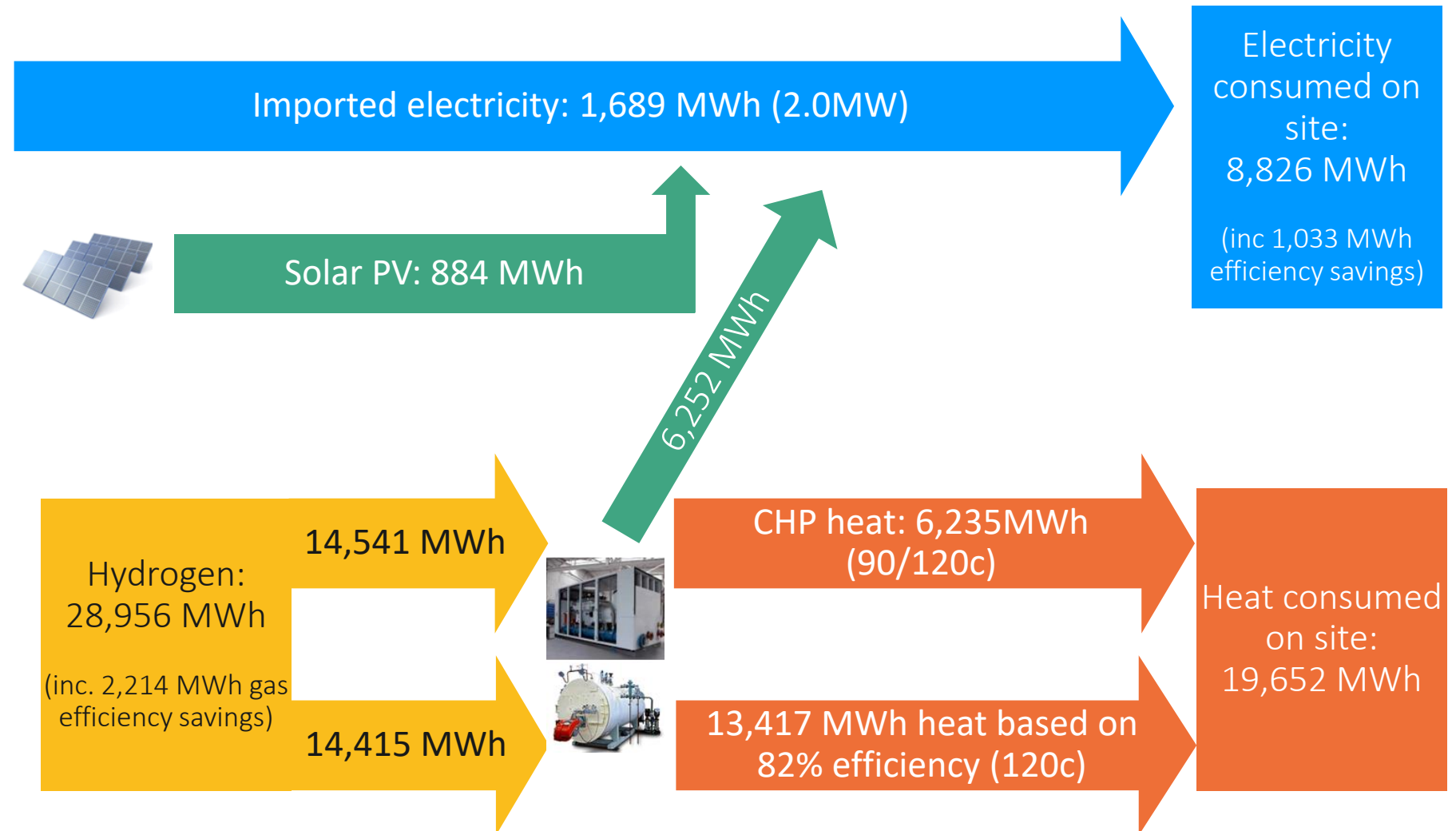
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We assess various technological pathways for you to reach net zero...

### The Hydrogen solution

involves energy efficiency, Solar PV, hydrogen boilers and hydrogen CHP deployed at site

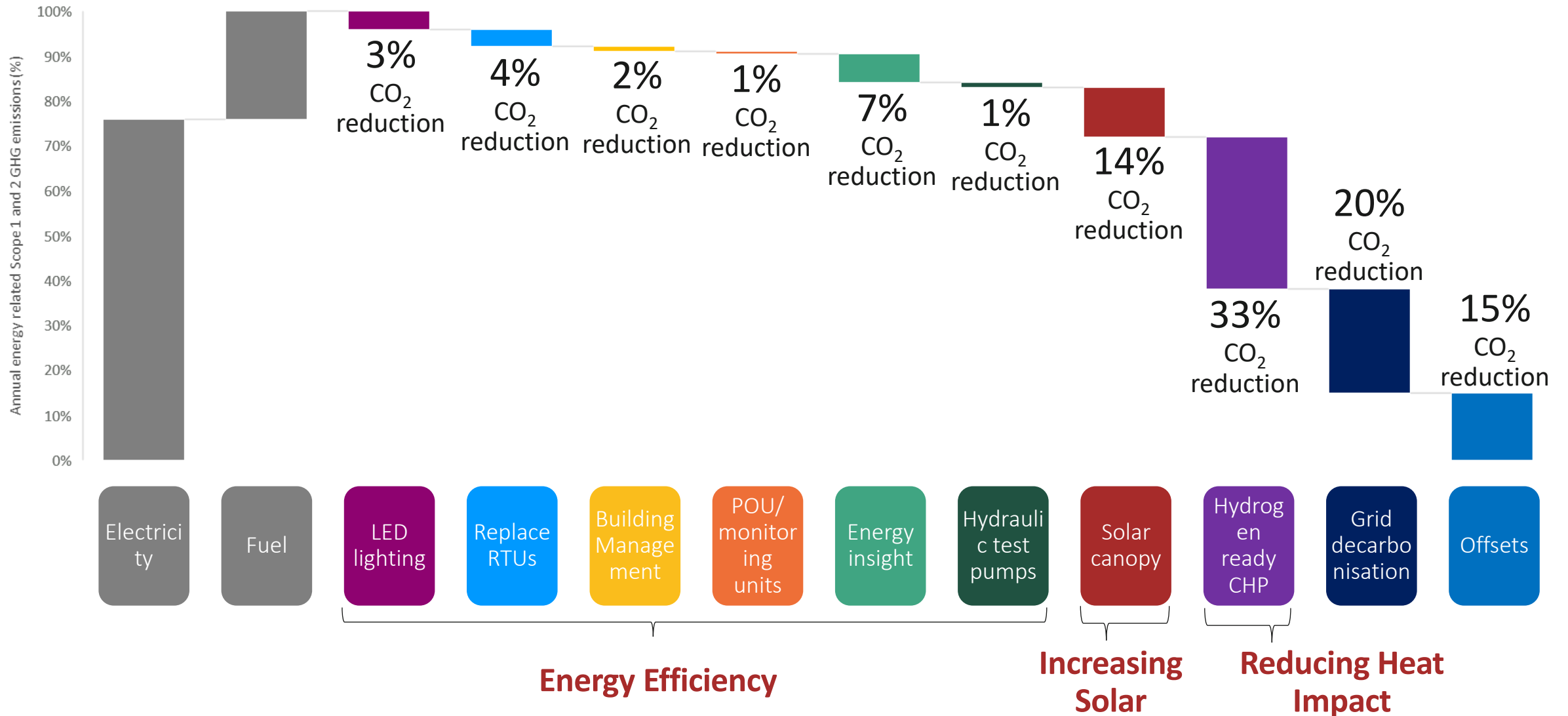


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# We assess the carbon reduction impact of each pathway to net zero...

Summary of carbon emissions impact

\*Figures are for illustrative purposes only



## Electrification Measures

We assess the costs and paybacks for pathways to net zero...

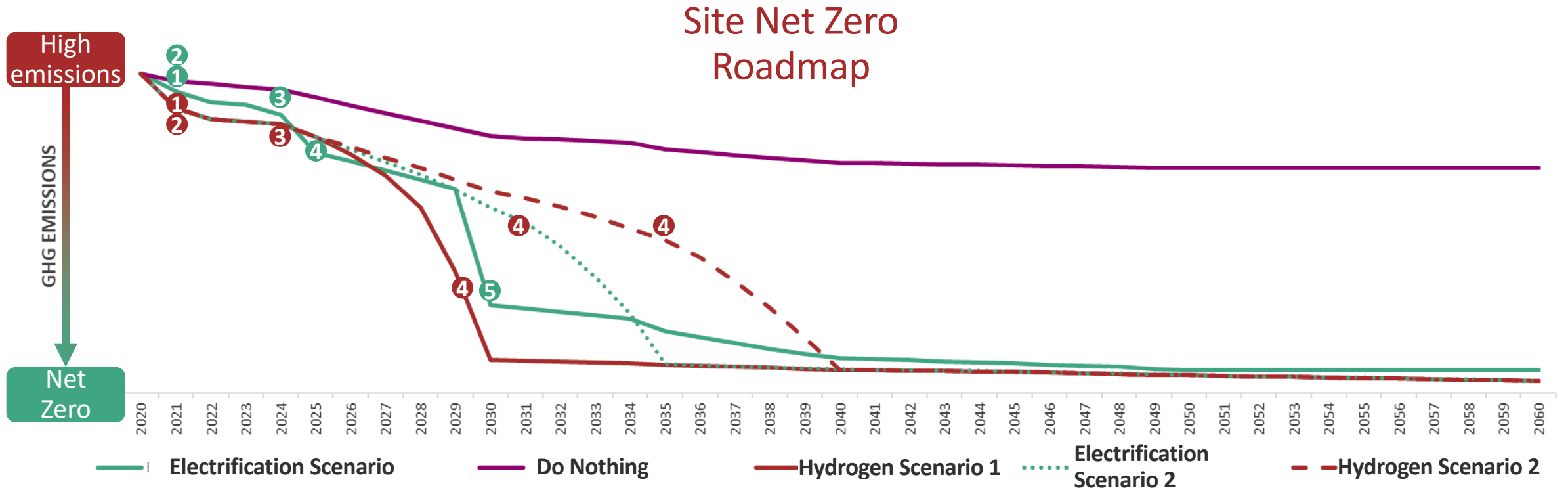
Phase	Technology	Electricity Saving (kWh)	Natural Gas Saving (kWh)	Capex (\$)	Pay Back (years)
<b>Cut</b>	<b>1</b> Energy Conservation Measures	1,025,000		355,000	3
<b>Cut</b>	<i>Compressed Air</i>	210,000		150,000	2
<b>Cut</b>	<i>LED Lighting</i>	40,000		30,000	2
<b>Cut</b>	<i>Cooling</i>	300,000		160,000	4
<b>Cut</b>	<i>Process Optimisation</i>	475,000		15,000	0.5
<b>Convert</b>	<b>2</b> Solar PV 1MWp	900,000		920,000	5
<b>Convert</b>	<b>3</b> Electric Steam Boiler 1.6MW	(6,680,000)	8,480,000	330,000	
<b>Convert</b>	<b>4</b> Solar PV Carport 1MWp	800,000		990,000	10
<b>Convert</b>	<b>5</b> Heat Pump 3.5MWth	(8,300,000)	17,720,000	5,000,000	9
<b>Total</b>				<b>7,920,000</b>	<b>8.5</b>

## Grid hydrogen measures

We assess the costs and paybacks for pathways to net zero...

Phase	Technology	Electricity Saving (kWh)	Natural Gas Saving (kWh)	Capex (\$)	Pay Back (Years)
<b>Cut</b>	<b>1</b> Energy Conservation Measures	1,025,000	2,050,000	812,000	3
<b>Cut</b>	<i>Compressed Air</i>	210,000		150,000	2
<b>Cut</b>	<i>LED Lighting</i>	40,000		30,000	2
<b>Cut</b>	<i>Cooling</i>	300,000		160,000	4
<b>Cut</b>	<i>Process Optimisation</i>	475,000		15,000	0.5
<b>Cut</b>	<i>Steam Boiler Savings</i>		2,000,000	450,000	5
<b>Cut</b>	<i>Pipe Insulation</i>		50,000	7,000	
<b>Convert</b>	<b>2</b> Solar PV 1MWp	900,000		920,000	5
<b>Convert</b>	<b>3</b> Hydrogen-ready Boilers 5.1MW	6,250,000	(5,000,000)	592,000	8
<b>Convert</b>	<b>4</b> Hydrogen-ready CHP 1.0MWe			1,850,000	7
<b>Total</b>				<b>4,986,000</b>	<b>6.5</b>

# We build a full step by step decarbonisation roadmap and business case to achieve net zero



#### Electrification Pathway Measures

- ① ECMs
- ② Solar PV
- ③ Solar PV Carport
- ④ Electric Steam Boiler
- ⑤ Heat Pump

#### Grid Hydrogen CHP Pathway Measures

- ① ECMs
- ② Solar PV
- ③ Hydrogen-ready Boilers
- ④ Hydrogen-ready CHP

*\*Figures are for illustrative purposes only*

# Key performance indicators

<b>Defined net zero pathway</b>	Electrification pathway, including energy efficiency, solar PV and heat recovery	<b>Net Zero Year</b>	2040
<b>Project costs</b>	\$2.6M	<b>Net present value</b>	\$3.7
		<b>Payback</b>	4 Years

## Tangible benefits

- ✓ **20% electricity import** reduction
- ✓ **85% natural gas import** reduction
- ✓ **25% energy cost** reduction
- ✓ **90% carbon emissions** reduction

## Intangible benefits

- ✓ Enhanced brand reputation
- ✓ Increase customer loyalty
- ✓ Reduced climate-related risks
- ✓ Reduced regulatory risks

## Corporate and sustainability context

Raise awareness internally and externally of the site net zero pathway as a site exemplar



## Next steps

- **More granular energy data** to support decision making process and operational efficiency
- **Implement carbon reduction plan**
- **Consider finance options** to accelerate projects implementation and protect capital

## Moy Park

“Our journey to net zero emissions by 2040 is ongoing and this is just one of many investments we are making to reach our sustainability goals. We are collaborating closely with partners to ensure our processes across the business and across the supply chain are more sustainable and bring us closer to our net zero target.”

Nompilo Sibanda, General Manager, Moy Park

### Challenge

Moy Park’s Craigavon facility produces meals and is undergoing an infrastructural refurbishment, aiming to save energy, reduce its carbon output and operate more efficiently.

### Solution

A highly efficient combined heat and power (CHP) generator will supply the site with power, hot water and steam, addressing water-supply issues.

### Results

Moy Park can expect to save over £400,000 in operating costs, and offset 1,000t CO<sub>2</sub>, equivalent to taking 350 cars off the road.

£400K

Saved each year

18.3MWh

MWh generated annually

1,000t

CO<sub>2</sub> offset annually



# Thank you

Learn more about our report **Finding a cost-effective path to net zero:**

<https://www.centricabusinesssolutions.com/knowledge-centre/reports-and-whitepapers/how-can-organisations-find-cost-effective-path-net-zero>



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