

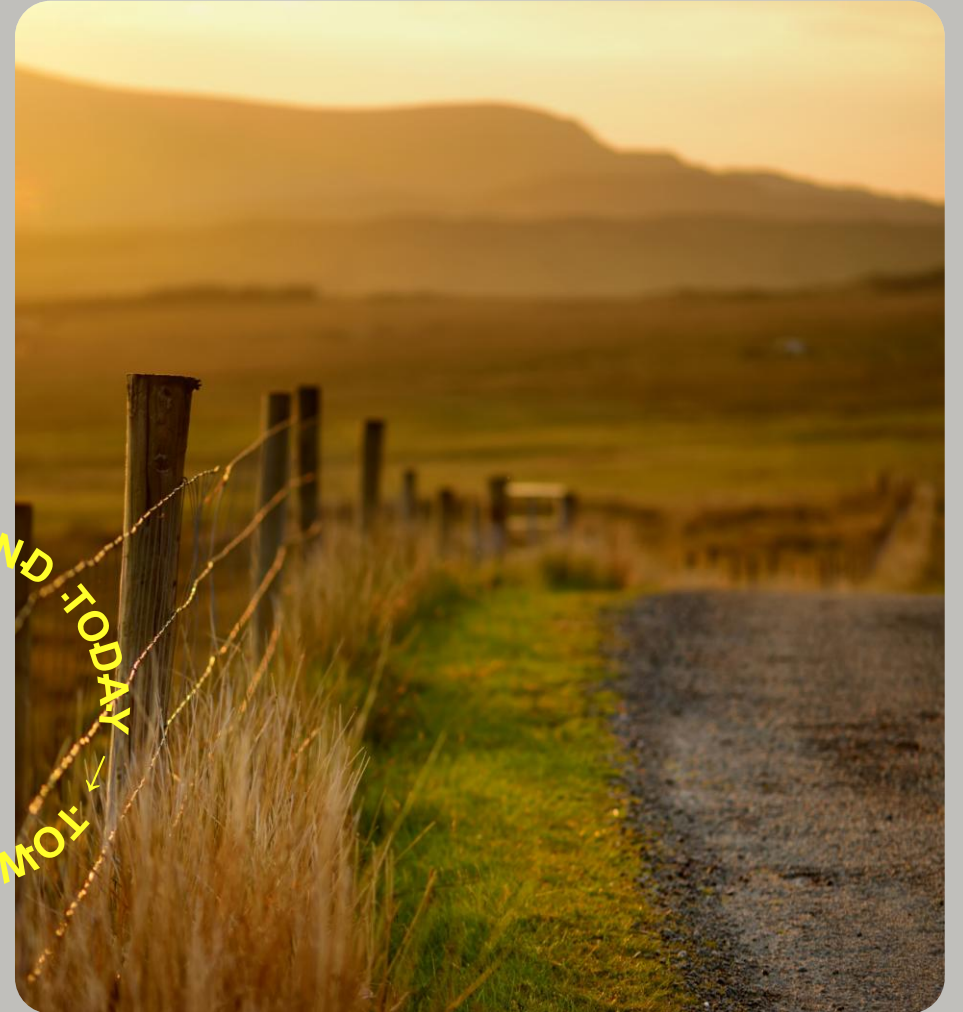
Designing a Sustainability Strategy for B Corp Success

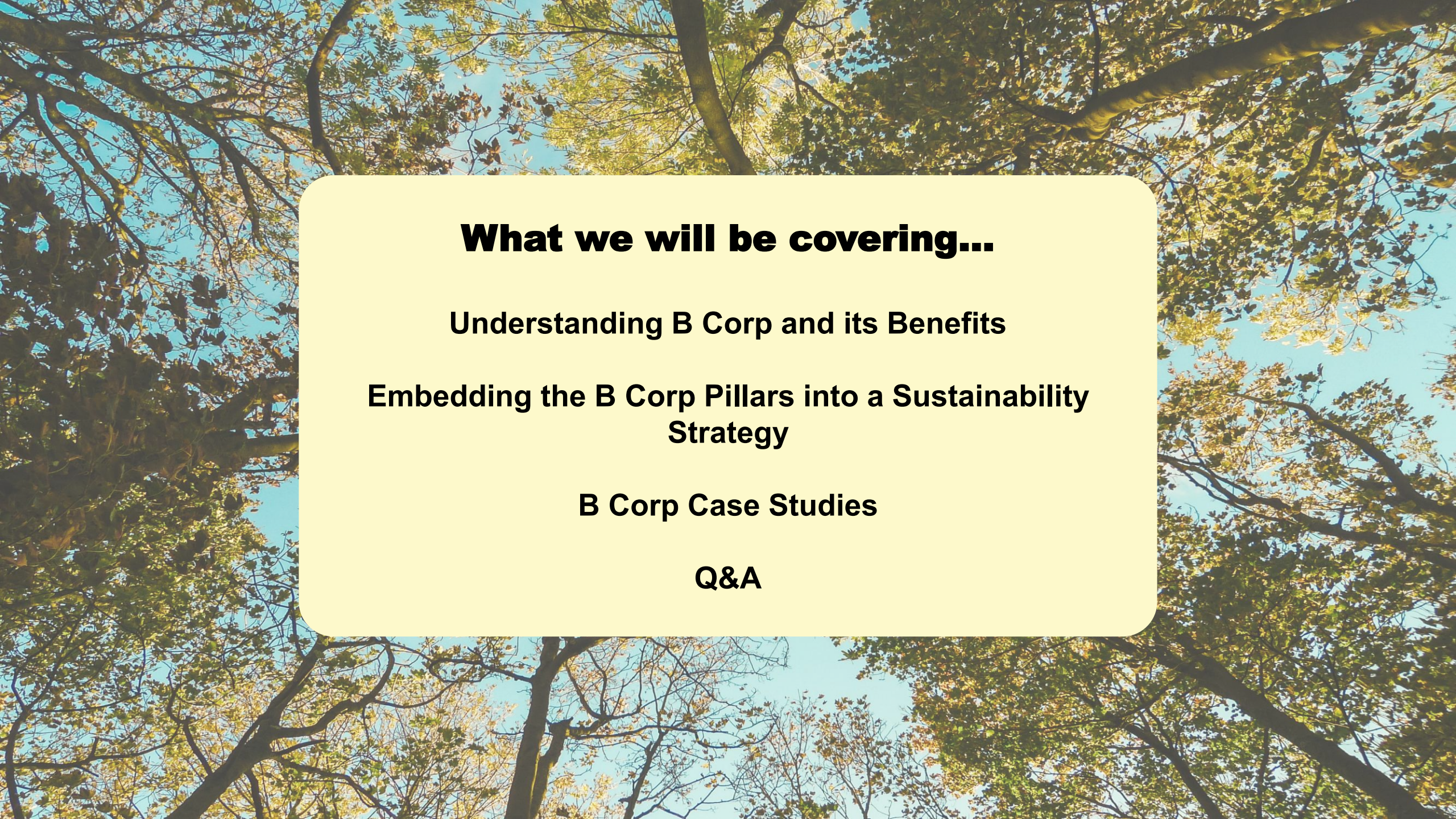
Empowering businesses to go beyond

BEYONDLY



BEYOND
TODAY
TOMORROW





What we will be covering...

Understanding B Corp and its Benefits

**Embedding the B Corp Pillars into a Sustainability
Strategy**

B Corp Case Studies

Q&A

Meet the team



Susanna Jackson

Sustainability Manager and Lead Consultant

01756 588917

susanna.j@beyond.ly

An advocate for the importance of sustainability and environmental protection and conservation



Kristi Bergman

Sustainability Consultant

01756 588907

Kristi.b@beyond.ly

Passionate about supporting others in reducing their environmental impact



What we do

**We  develop better
solutions  for a
brighter tomorrow **

Our services



Compliance

Packaging Compliance

- Civil Sanctions
- PRN Procurement

WEEE Compliance

- Scoping Service

Batteries Compliance

International Compliance

Plastic Packaging Tax

PPWR

Energy Savings Opportunity Scheme (ESOS)

Streamlined Energy & Carbon Reporting (SECR)

Collections

- WEEE Collections



Consultancy

Sustainability

- Sustainability Strategy
- Carbon Management & Offsets
- B Corp

Resource Efficiency

- Sustainable Packaging
- Product Carbon Footprint (PCF)
- Zero Waste to Landfill



Data

Packaging

- Data Gathering
- Obligation Calculations
- Data Insights
- Nation Data

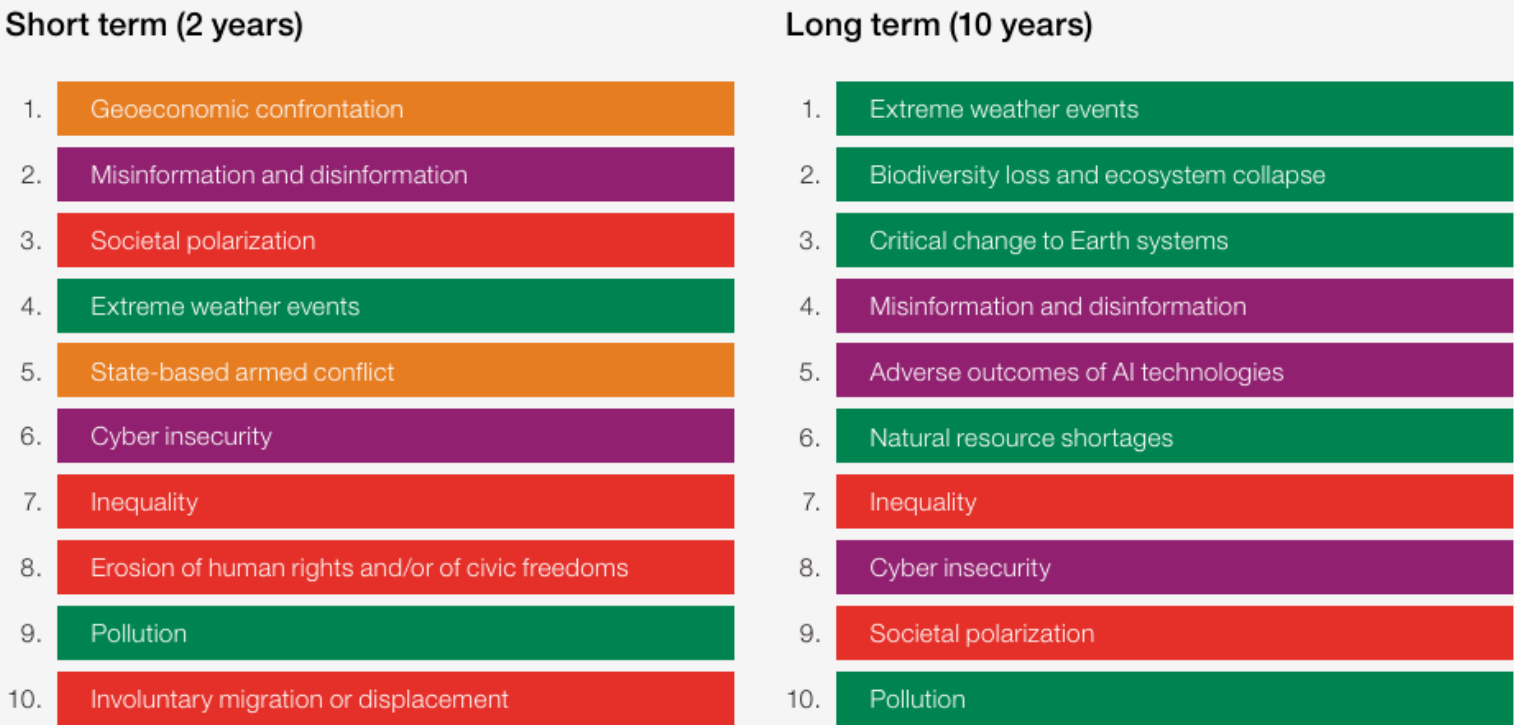
WEEE and Batteries

- Data Gathering
- Obligation Calculations
- Data Insights

Why sustainability matters

World Economic Forum – Global Risks – 2026

FIGURE 3 Global risks ranked by severity, short term (2 years) and long term (10 years)
"Please estimate the likely impact (severity) of the following risks over a 2-year and 10-year period."



Source
World Economic Forum Global Risks Perception Survey
2025-2026

Risk categories
Economic Environmental Geopolitical Societal Technological

Global greenhouse gas emissions and warming scenarios

Our World
in Data

- Each pathway comes with uncertainty, marked by the shading from low to high emissions under each scenario.
- Warming refers to the expected global temperature rise by 2100, relative to pre-industrial temperatures.

Annual global greenhouse gas emissions
in gigatonnes of carbon dioxide-equivalents

150 Gt

100 Gt

50 Gt

Greenhouse gas emissions
up to the present

0

1990 2000 2010 2020 2030 2040 2050 2060 2070 2080 2090 2100

No climate policies

4.1 – 4.8 °C

→ expected emissions in a baseline scenario
if countries had not implemented climate
reduction policies.

Current policies

2.5 – 2.9 °C

→ emissions with current climate policies in
place result in warming of 2.5 to 2.9°C by 2100.

Pledges & targets (2.1 °C)

→ emissions if all countries delivered on reduction
pledges result in warming of 2.1°C by 2100.

2°C pathways

1.5°C pathways

Data source: Climate Action Tracker (based on national policies and pledges as of November 2021).
OurWorldinData.org – Research and data to make progress against the world's largest problems.

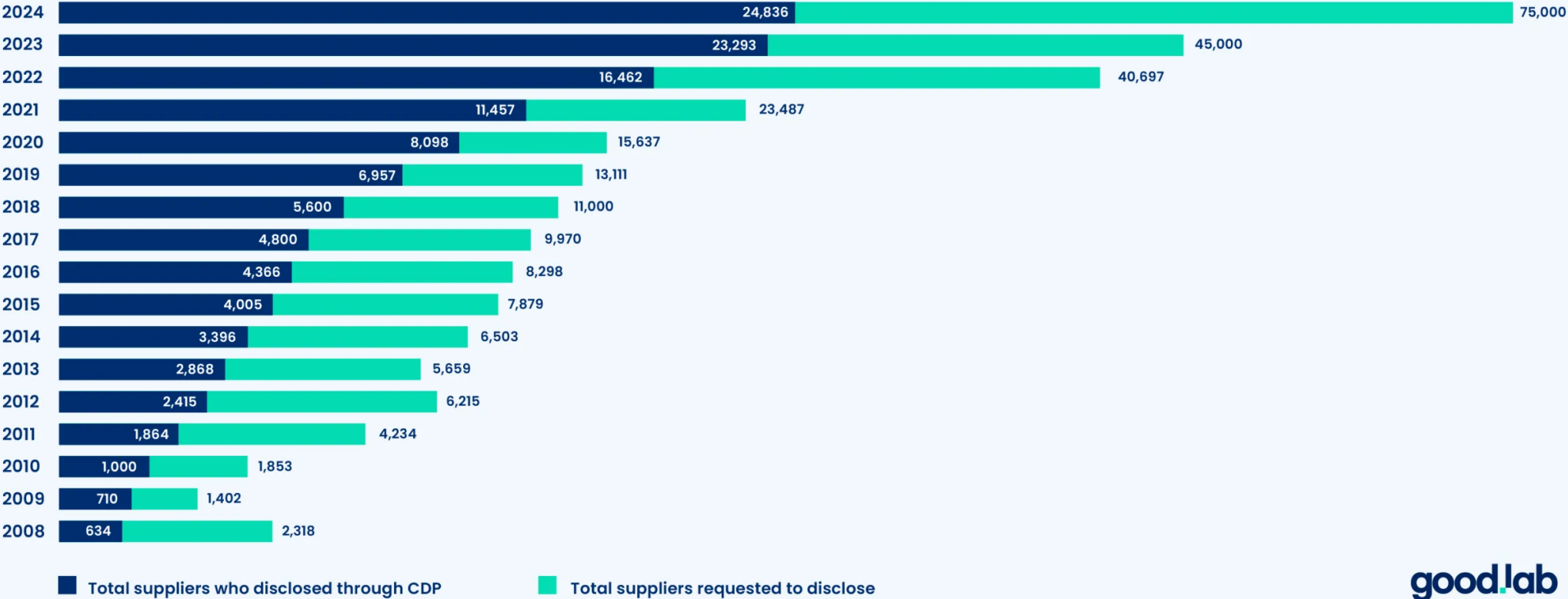
Last updated: April 2022.
Licensed under CC-BY by the authors Hannah Ritchie & Max Roser.

Impact to Business



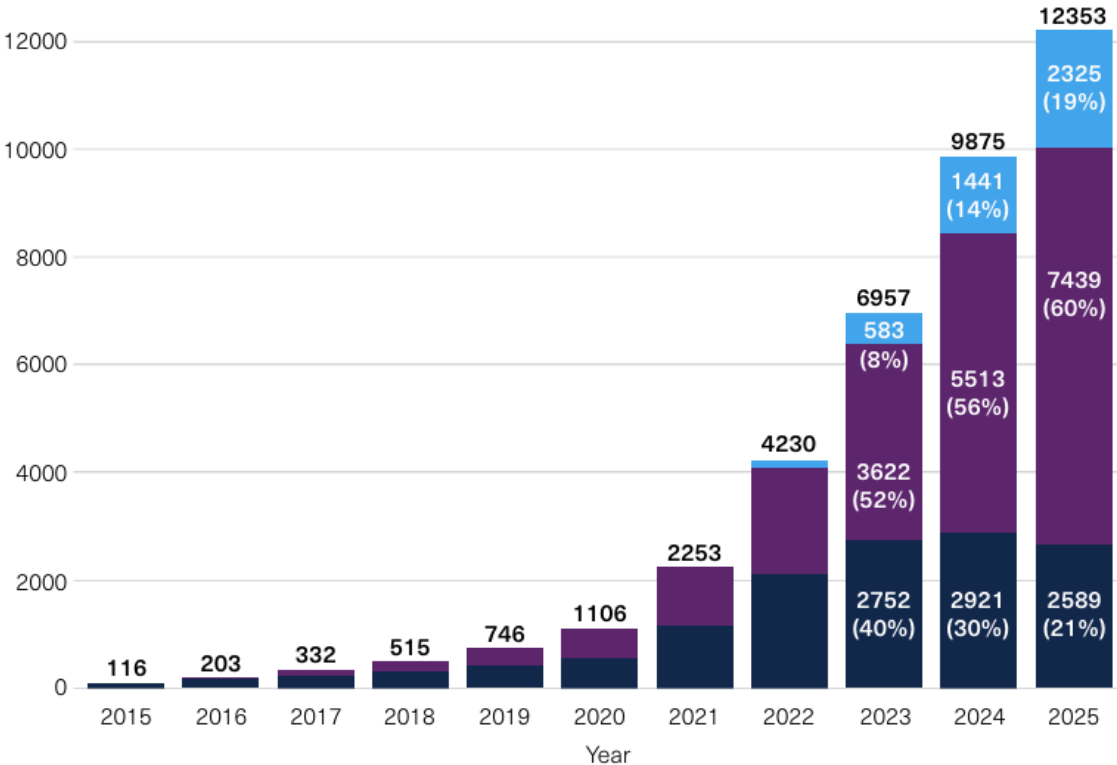


Growth in CDP Supply Chain Disclosures, 2008–2024



- Commitment(s) only
- Near-term target only
- Near-term and net-zero targets

Companies with SBTi commitments or targets, cumulative, by target type



Note: Percentages indicate the share of the cumulative total in each year.

Source: SBTi (data correct up to end of 2025)

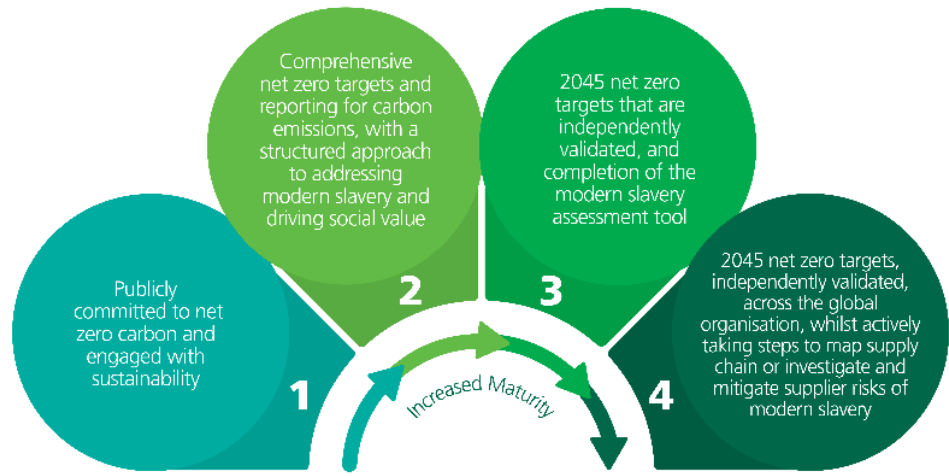
Governmental Initiatives



Procurement Policy Note – Taking Account of Carbon Reduction Plans in the procurement of major government contracts

Action Note PPN 06/21 05/06/2021

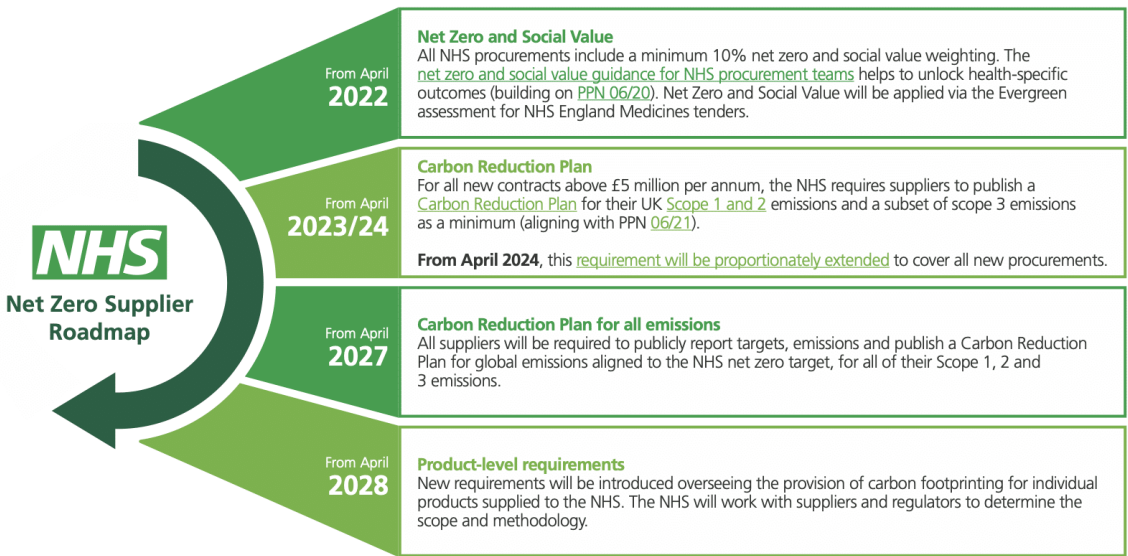
Evergreen Sustainable Supplier Assessment Summary of Maturity Criteria



england.nhs.uk/evergreen

June 2023

NHS Net Zero Supplier Roadmap



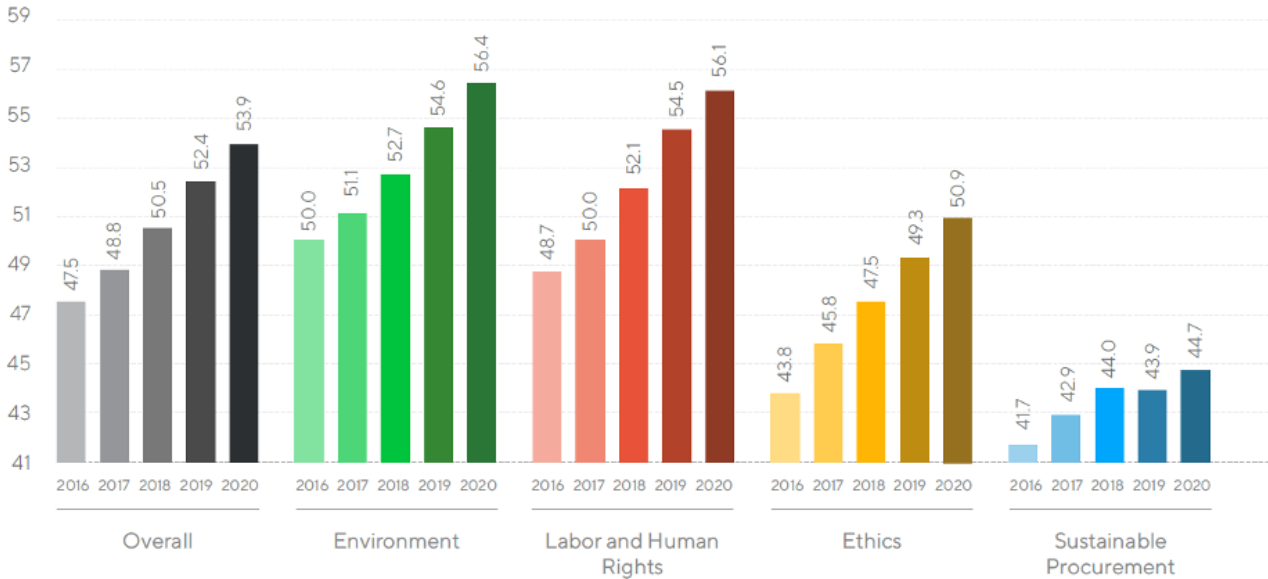
Published November 2023 | england.nhs.uk/greennhs



Practice Makes Perfect

Performance of rated companies with 3+ assessments

EcoVadis Rating: score/sustainability theme



Understanding B Corp and its Benefits

Poll: How much do you know about B Corps?

BEYOND
TODAY
TOWARD

What is a B Corp?

An assessment and verification of a company's social, environmental, and governance impact against B Lab's Standards

A commitment to responsible business practices to benefit people and the planet, not just shareholders



Foundation Requirements



Eligibility Requirements

A company must be legally incorporated, be in operation for at least 12 months, and generate a majority of revenue from a competitive market.

They must comply with laws and regulations and not be materially involved in industries that undermine B Lab's theory of change



Legal Requirements

A company must adopt the B Corp Legal Requirement, ensuring accountability to all stakeholders. This involves embedding stakeholder governance principles into legal frameworks and signing the B Corp Declaration of Interdependence.



Risk Assessment

A company must create a risk profile using B Lab's risk profiling tool. This process determines the number of additional requirements that the company must meet as part of the B Corp Certification process.

Company Tracks

Size	Number of Workers (FTE)	Revenue (USD)
XX Large	10,000+	>1.5 billion
X Large	1,000–9,999	>350 million <1.5 billion
Large	250–999	>75 million <350 million
Medium	50–249	>10 million <75 million
Small	10–49	>2 million <10 million
Micro	1–9	<2 million
Company without workers	0	

Sector	Definition
Manufacturing	A company that manufactures >10% of its own products for sale or manufactures products for sale by another company or brand (e.g. contract manufacturers, assembly lines, breweries, livestock producers)
Wholesale/Retail	A company that earns over 10% of its revenue from selling physical products, but does not own or operate the manufacturing processes or facilities responsible for the creation of those physical goods (e.g. grocery stores, e-commerce retailers, consumer goods companies that do not manufacture their own product, wholesalers of physical goods)
Services with Minor Environmental Footprint	A company that earns 90% or more of its revenue from services that do not involve selling physical products nor require a physical location for their delivery. (e.g. law firms, marketing & communications agencies, software companies)
Services with Significant Environmental Footprint	A company that earns 90% or more of its revenue from services that involve significant machinery or equipment, or require a specific operational location (often key to delivering the service). (e.g. hotels, restaurants, landscaping companies, universities)
Agricultural Growers	A company that either: • earns over 10% of its revenue from products grown on its farm or agro-processing facility, from managing land to grow and harvest crops, or from raising and managing livestock • sources the majority of its raw materials directly from growers or livestock producers. (e.g. vegetable farms, coffee plantations or roasters, tree planting companies, livestock farms or ranches.).

The Certification Process

1

Register your Company

Company

To start the B Corp certification process, the company must register itself in B Impact by providing initial company details.

2

Assess Eligibility for Certification

B Lab & Company

The company assesses itself against the required B Lab Standards Foundation Requirements through the Certification Setup process. B Lab reviews this information to determine whether the company is eligible for B Corp Certification.

3

Identify Certification Scope, Track and Eligible Brands, Create Risk Profile

B Lab & Company

First the company completes a risk profile by answering key questions, next it details its structure, size, sector, and industry. B Lab then defines the certification scope and track. The company may register brands for logo use (B Lab confirms eligibility).

4

Complete Self-Assessment

Company

A self-assessment is generated in B Impact based on the company's track and risk profile. The company fully completes the self-assessment by uploading evidence for the Impact Topic requirements in B Impact.

5

Sign B Lab Agreement

Company

The company signs the B Lab Agreement.

6

Assign Assurance Provider

B Lab

B Lab assigns an assurance provider to the company and provides the completed self-assessment and certification scope memo to the assurance provider.

7

Prepare for Audit

Company & Assurance Provider

The company and assurance provider sign the assurance provider agreement and prepare for the audit.

8

Conduct Audit

Assurance provider

The assurance provider conducts a third-party audit, which includes a review of the company's self-assessment and corresponding evidence. Audits may be onsite or remote, depending on the track of the company.

9

Issue Corrective Action and Audit Report

Assurance provider

The assurance provider issues a Corrective Action Report and an Audit Report to the company. These reports include details of any nonconformities with the B Lab Standards, along with timelines and instructions for addressing them.

10

Address Nonconformities

Company

The company develops and submits a Corrective Action Plan to the assurance provider detailing how it will address nonconformities. It also submits evidence to resolve any major nonconformities within the required timelines indicated in the Corrective Action Report.

11

Make Certification Decision

Assurance provider

The assurance provider makes a certification decision. A positive certification decision can only be made if any major nonconformities have been closed within the assigned timeline.

12

Issue Certification

Assurance provider

If a positive certification decision is made, the assurance provider issues a certificate. This is valid for a period of a maximum of five years, subject to the company undergoing surveillance and recertification audits.

13

Issue License

B Lab

After the certificate has been issued and the company has signed the B Lab License Agreement, the company's B Corp profile will be created and published to the B Lab website.

14

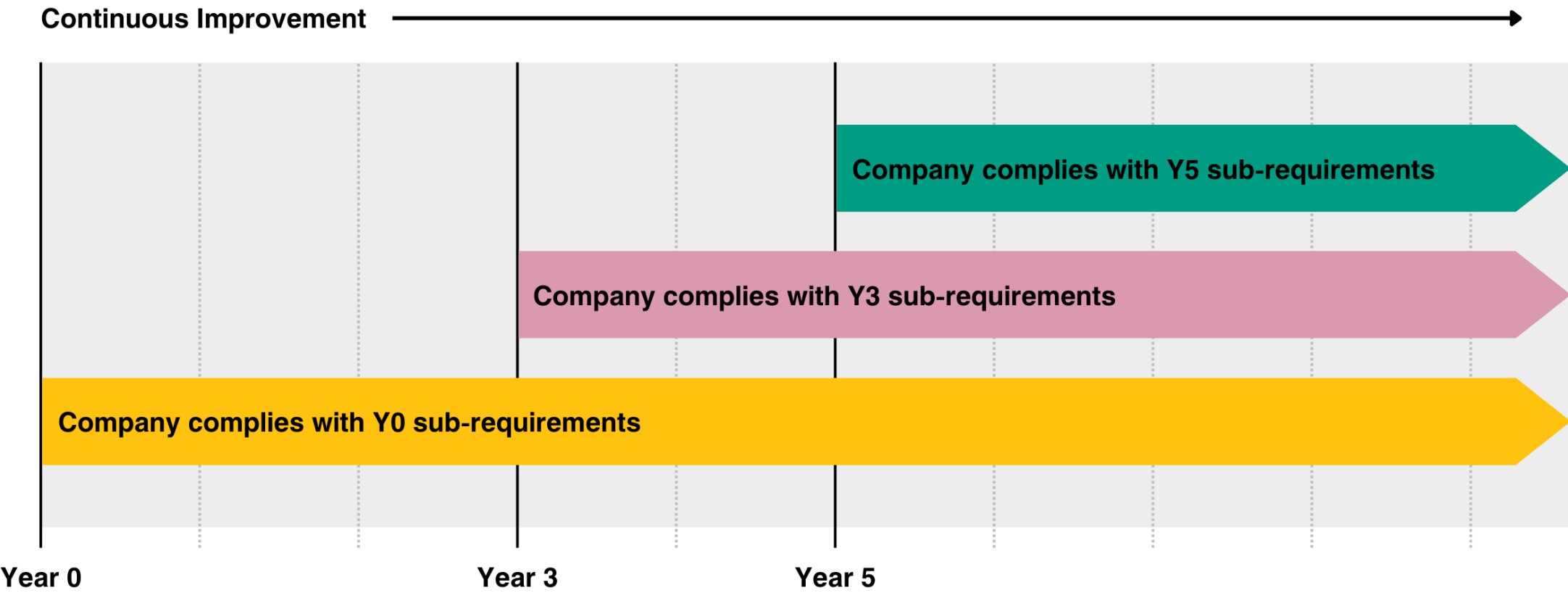
Conduct Year 3, Surveillance and Recertification Audits

Assurance provider

Certified companies undergo Year 3, surveillance, and recertification audits to maintain their B Corp certification and license. The assurance provider conducts these audits, with the frequency set by the company's track.



Continuous Improvement



Benefits

“About 1 in 4 consumers have heard of a B Corp or Certified B Corp.”

B Corp Brand Awareness Report, 2024
(only representative of Global North).

→ BEYOND TODAY
TOWARD

BEYONDLY

Join a Network

Connect to a global network of pioneering, purpose-driven businesses taking collective action on society’s most pressing issues

Credible Certification

B Corp Certification is independently verified and audited by a third party, based on ISO 17021-1 requirements

Consumer Trust

Harness the brand recognition of the B Corp logo and signal to your customers that your sustainability claims are legitimate.

Impact Management

The standards span social, environmental, and governance business practices, from climate action to human rights.

Ensure Compliance

Make substantiated claims, reduce the risk of greenwashing, and comply with sustainability-related regulations.

Talent Attraction

Show future talent what you stand for as a business, and create pride and engagement among your employees.

Embedding the B Corp Pillars

Poll: What is your key sustainability challenge?

BEYOND
TODAY
TOWARD

Purpose and Stakeholder Governance



- Defining a clear business purpose and making decisions that consider workers, customers, communities, the environment and shareholders
- Embedding stakeholder accountability into governance, decision-making and, where applicable, legal structures
- Create practical mechanisms for stakeholder input, such as worker representation, sustainability committees, grievance processes or board-level oversight
- Responsible marketing and communications, helping businesses avoid greenwashing and communicate impact transparently
 - **Key message:** Purpose must be backed by measurable goals, leadership accountability and governance structure

Greenwashing – Making Claims

- The company's claims are precise, verifiable, and substantiated using reliable or scientific data. Fulfilling this criteria may involve, for example:
 - providing data sources along with claims
 - avoiding overstating claims about unproven technology
 - using consistent calculation methods and data sources when comparing two or more products or services
 - being realistic about claims that depend on specific conditions — meaning the company evaluates the likelihood of certain conditions and makes a claim only if the conditions are widely met.
- The company is truthful, transparent, and accountable about the social and environmental impacts of its operations, both positive and negative. Fulfilling this sub-requirement may involve, for example:
 - ensuring claims about the company's social and environmental impacts are relevant
 - being truthful and transparent about the company's progress on its social and environmental strategies
 - communicating clearly about the social and environmental impacts of the company's products and services (e.g. high carbon-emitting sectors acknowledging the less climate-positive aspects of their activities in advertisements).

-> *Review claims around “ethical”, “sustainable”, “responsible”, “low impact”, “circular”, etc*

2022 Strengthened Code of Practice on Disinformation | Shaping Europe's digital future

Misleading environmental claims and social responsibility in advertising - ASA | CAP

Climate Action



- Credible, measurable steps that help businesses align with a 1.5°C pathway and support global net zero by 2050
- Developing climate action plans, with larger businesses required to measure GHG emissions and set validated science-based targets
- Practical action over perfect data — setting measurable targets in areas such as travel, purchased goods, materials and transportation
- Transparency and accountability, including public sharing of climate plans and progress
- Climate leadership expectations, including alignment between climate ambition, advocacy and a just transition for affected stakeholders
- **Key message:** Prioritise the emissions hotspots that usually sit beyond direct operations and turn climate targets into procurement and product decisions

What is Net Zero?

Essentially, we reach net zero when the amount of carbon dioxide we add is no more than the amount taken away.



No clear definition of the term as yet.

Emerging consensus...

Net zero emissions means reducing emissions as much as possible whilst acknowledging that where greenhouse gas emissions still occur, they must be offset entirely through long term storage.

Any residual emissions that cannot be eliminated must be offset by actively removing an equivalent amount of GHGs from the atmosphere through measures such as carbon capture, utilisation, and storage (CCUS) or nature-based solutions (e.g., reforestation, soil carbon sequestration).

Emphasis is on absolute emission reduction and the need to transform business models and operations, aiming for permanent and systemic decarbonisation.

Carbon Management Journey

Reduce your carbon emissions and achieve net zero. Together, we can protect our planet.

Measure your emissions

- Calculate the carbon footprint of your organisation in line with the Greenhouse Gas (GHG) Protocol Corporate Standard, covering scope 1, 2 and 3 emissions, as required.

Target setting

- Set realistic targets to reduce your footprint over time, including Science Based Targets or a commitment to net zero if desired.

Reducing emissions

- Provision of carbon management plans tailored to help achieve specific carbon reduction targets, with inclusion of recommended improvement areas. Plans can be created to comply with PPN 06/21 for organisations bidding for government contracts.

Offsetting

- Procure high-quality, third party verified offsets to use alongside reductions in emissions as part of your carbon management strategy, with certification of Carbon Neutrality.



[Read our Hi-Tec Europe case study here](#)

Scope 1 and 2 Carbon Footprint Measurement

A 'carbon footprint' is a measure of the emissions produced as a result of an organisation's operations.

The calculation of a carbon footprint is normally done based on carbon emitted over a period of time (usually a year).

It involves calculating the total emissions released to the atmosphere:

- **Direct greenhouse gas (GHG) emission:** GHG emissions from GHG sources owned or controlled by the organisation e.g., gas in boilers located at the company sites.
- **Indirect greenhouse gas emission:** GHG emissions that are a consequence of an organisation's operations or activities, but that arises from GHG sources that are not owned or controlled by the organisation e.g., electricity generation emissions at a power plant.



Scope 3 Emissions & Science Based Targets



Scope 3 Upstream

Emissions produced by your supply chain



Business travel



Purchased goods & services



Capital goods



Transportation & Distribution



Processing of sold products



Use of sold products



Transportation & Distribution



Waste from operations



Employee commuting/teleworking



End of life of sold products



Leased (to) assets



Franchises



Leased (from) assets



Upstream emissions from energy purchased



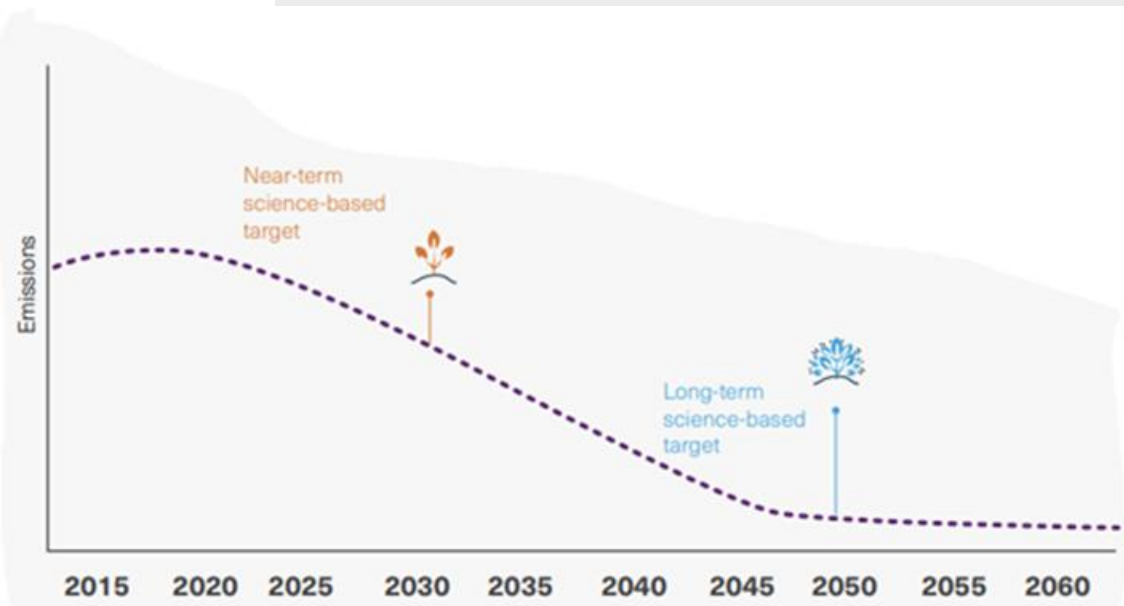
Energy sold



Investments

Scope 3 Downstream

Emissions produced by your customer activity



A Case Study

Stocksigns Ltd are a UK manufacturer and supplier of health and safety and custom-made signs. They have been a loyal customer since 2019, when they first approached Beyondly asking for support with accelerating their carbon management strategy. They were receiving pressure from investors and customers, which all businesses are now facing, and wanted to have a more positive environmental and social impact.

Here's how we helped...

- Calculated Stocksigns Ltd carbon footprint to include scopes 1, 2 and selected scope 3 categories.
- Conducted a virtual energy audit to highlight improvement areas.
- Discussed legislation and pathways to net zero.
- Purchased verified carbon offsets.

"Beyondly were recommended to us by a trusted supplier. We had a need to progress our carbon stance, but as an SME we were nervous as to how this may manifest itself. From the outset, all our fears were dispelled as this service, support and execution of a carbon plan were professionally managed. We have since engaged their services to support our CSR/ESG programme and once again have been delighted with the way in which they take on the challenge. I would be delighted to endorse Beyondly on any platform"



Justice, Equity, Diversity & Inclusion



- Breaking down barriers so people can reach their full potential, supporting safer, more inclusive workplaces and a more equitable economy
- Be specific and intentional about advancing justice, equity, diversity and inclusion across the workplace and value chain
- Requirements are designed to be flexible and context-specific, recognising that relevant barriers differ by geography, culture, legal context and demographics
- Choose from a “menu” of practical actions covering foundations, workplace practices and wider impacts, such as inclusive hiring, supplier diversity and leadership diversity
- **Key message:** Ask where people may be unintentionally excluded, then prioritise actions that are proportionate

Government Affairs and Collective Action



- Using influence beyond the business itself to support systemic social and environmental change
- Engage in collective action, such as mentoring, research, multi-stakeholder collaboration or policy advocacy
- Responsible lobbying, including transparency on lobbying positions, political contributions and intermediary organisations
- Responsible tax practices, with larger companies expected to publish tax policies and country-by-country tax reporting
 - **Key message:** Identify most material issues, then collaborate with peers, communities or policymakers where they can create more impact collectively than alone

Fair Work



- Creating workplaces where people feel valued, heard and empowered, with fair pay, clear expectations and open dialogue
- Fair wages and workplace culture, focusing on a company's own workers rather than supply chain workers
- Provide clear employment expectations, including contracts, and take action on wages for lowest-paid workers
 - Wage fairness measures, such as living wage action, collective bargaining, transparent wage scales and addressing wage gaps
- **Key message:** Build worker feedback into decisions, so culture, pay and governance improve as the business grows

Human Rights



- Understanding where operations and value chain may negatively affect people, then taking action to prevent or reduce harm
- Aligns with the UN Guiding Principles on Business and Human Rights, making human rights due diligence a clear expectation
 - Human rights due diligence across employees, supply chain workers, buyers, consumers and clients, identifying where risks to people may arise
 - Fairer supplier contracting, remediation for larger companies and additional requirements for conflict-affected situations
- **Key message:** Map where people could be harmed across the business and value chain so human rights risks can be identified and built into decision-making.

Environmental Stewardship and Circularity



- Understanding and reducing environmental impacts across a company's operations and value chain
- Identify material environmental impacts, so action is focused where the business has the greatest actual or potential negative effect
 - Resource use, responsible procurement, supply chain traceability and supplier engagement, particularly for high-risk raw materials
- Encourages movement up the circular hierarchy by prioritising renewable, reused or recycled materials and reducing single-use products and packaging
- **Key message:** Design environmental responsibility into practices and products so circularity and stewardship become part of the brand's foundations

B Corp Case Studies

Our Impact



National Oceanography Centre (NOC)

Supporting a project with a global impact!

A global research project that partners with Seakeepers (global membership of yacht owners) to run a research project studying the impact of plastic in oceans. Yacht owners will collect global water samples during their travels which will then be analysed at NOC's laboratories. This research will help to answer questions including how plastic is travelling through our oceans and forming microplastic 'hotspots' and the key characteristics of the plastics as they degrade across the ocean.



RECOUP

Supporting the increase of plastics recycling!

Local Authority Plastic Recycling Campaign as we move towards consistency in kerbside collections, RECOUP will be developing and delivering a plastics recycling communication campaign to a specified local authority area to promote consistency, remove confusion and increase plastics collected for recycling.



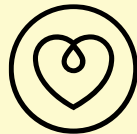
People

- 4 years of donating 5% of our net profit to charity through our Fund for Change.
- In 2025 we achieved Investors in People Platinum Award & Investors in Wellbeing Platinum Award.



Planet

- Calculate and report on our full scope 1, 2 & 3 emissions
- Net zero commitments
- Car share scheme for employees



Performance

- Have a reward framework for employees that encourages cross-team collaboration and skills development.
- B Corp Certified

Beyondly Environmental Initiatives

- Net zero office with ground sourced heat pump
- 100% renewable energy tariff
- Electric pool car
- Employee Car Share Scheme
- EV Salary Sacrifice Scheme
- Bike to Work Scheme
- Waste disposal – recyclables, general, flexibles, aluminium foil, blister packs
- Internal waste audits and training sessions
- UN Race to Zero commitment
- Working with our procurement teams and suppliers



4

DONATE
£150K
BY END OF 2025

MATERIALITY
ASSESSMENT
PROVIDED BY
BEYONDLY



Commitments & Priorities

WE HAVE BASED OUR POSITIVE IMPACT COMMITMENTS AND PRIORITIES ON THESE KEY DRIVERS: *Our Mission, Our Values, AND A Materiality Assessment.* THESE POINTS EACH CONTRIBUTE TO WHAT WE CHOOSE TO FOCUS ON IN THE LONG TERM BECAUSE THEY ARE INTEGRAL TO THE BUSINESS AS A WHOLE, AS WELL AS OUR INTERNAL AND EXTERNAL STAKEHOLDERS.

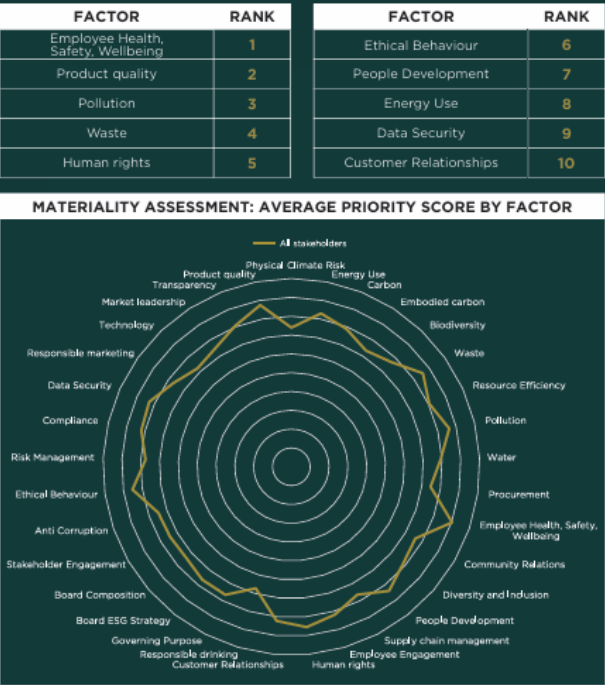
COMMITMENTS

NORTHERN MONK HAS ALWAYS BEEN COMMITTED TO DO RIGHT. THIS INCLUDES DOING RIGHT BY THE ENVIRONMENT, OUR PEOPLE, AND THE COMMUNITY. OUR THREE MAIN COMMITMENTS IN THESE AREAS ARE TO BECOME **CARBON-ZERO** IN OUR DIRECT EMISSIONS BY **2030**, TO BE THE BEST REAL LIVING WAGE EMPLOYER WE CAN BE, AND TO DONATE A TOTAL OF **£150,000** BY THE END OF 2025 VIA OUR *Faith In Futures Foundation*. WE ARE ALSO CONCENTRATING ON BECOMING A **CERTIFIED B CORPORATION**.

In 2024 we formalised our sustainability commitments under Faith in Futures and structured our initial focuses through staff suggestions (64 were received, and 90% were actioned or responded to by the end of the year) and the completion of a materiality assessment, through which we surveyed thousands of stakeholders including employees, Northern Monk Patrons, customers, suppliers and shareholders.

PRIORITIES

We're not stopping there. On top of these commitments, we have several other focal points stemming from our materiality assessment, shown here on the right.



Ciaran Shier, Positive Impact Manager at Northern Monk comments on Beyondly's support: "Beyondly's B Corp course is excellent. As a business which has just started completing our Impact Assessment, it provided some valuable insight which will go a long way to ensuring we are able to complete the assessment in-house. The trainer's knowledge but also their passion for the positive impact that completing a B Corp assessment can make to a business was clear, all backed up by them having completed the process themselves which gives first-hand experience of the process. Highly recommend."

Ben & Jerry's



Our Product Mission drives us to make fantastic ice cream—for its own sake.

To make, distribute, and sell the finest-quality ice cream and euphoric concoctions with a continued commitment to incorporating wholesome, natural ingredients and promoting business practices that respect the Earth and the Environment.



Our Economic Mission asks us to manage our Company for sustainable financial growth.

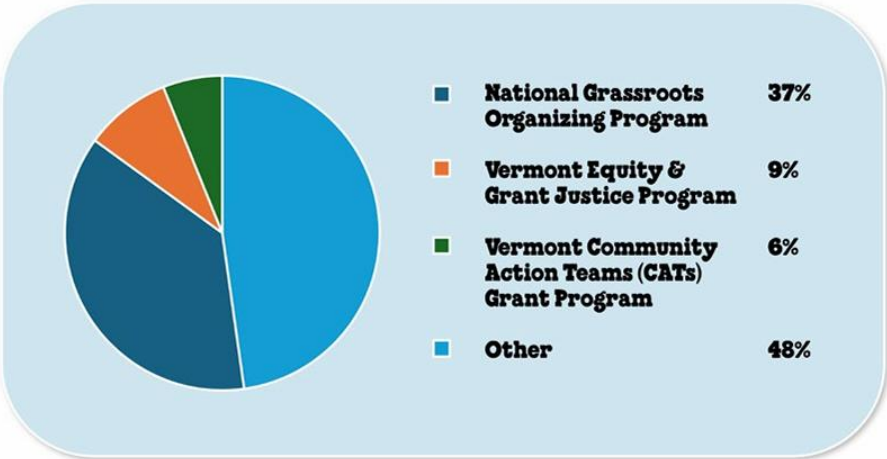
To operate the Company on a sustainable financial basis of profitable growth, increasing value for our stakeholders, and expanding opportunities for development and career growth for our employees.



Our Social Mission compels us to use our Company in innovative ways to make the world a better place.

To operate the Company in a way that actively recognizes the central role that business plays in society by initiating innovative ways to improve the quality of life locally, nationally, and internationally.

2023 Ben & Jerry's Grant Allocations (% of total/program)



Our racial equity framework centers on three principles—repair, represent, revolutionize.

REPAIR

Our racial equity strategies must repair the systemic harm impacting people of color, specifically as it relates to entrepreneurship, economic opportunity and wealth.

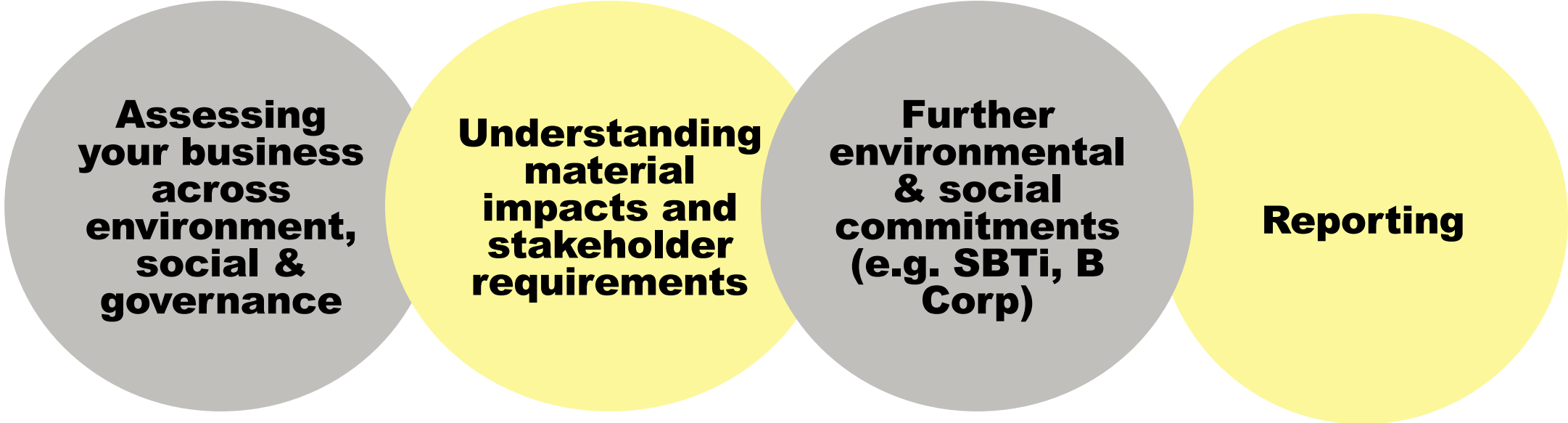
REPRESENT

Representation matters, but not just for the sake of checking boxes. People of color must be represented in our business as leaders, decision makers, owners, and co-creators in delivering our 3-part mission.

REVOLUTIONIZE

Systemic racism creates barriers to opportunity for people of color. To fully realize our value of linked prosperity, we must transform our practices and policies to create greater access for people of color.

Overview of How to Develop Your Sustainability Strategy



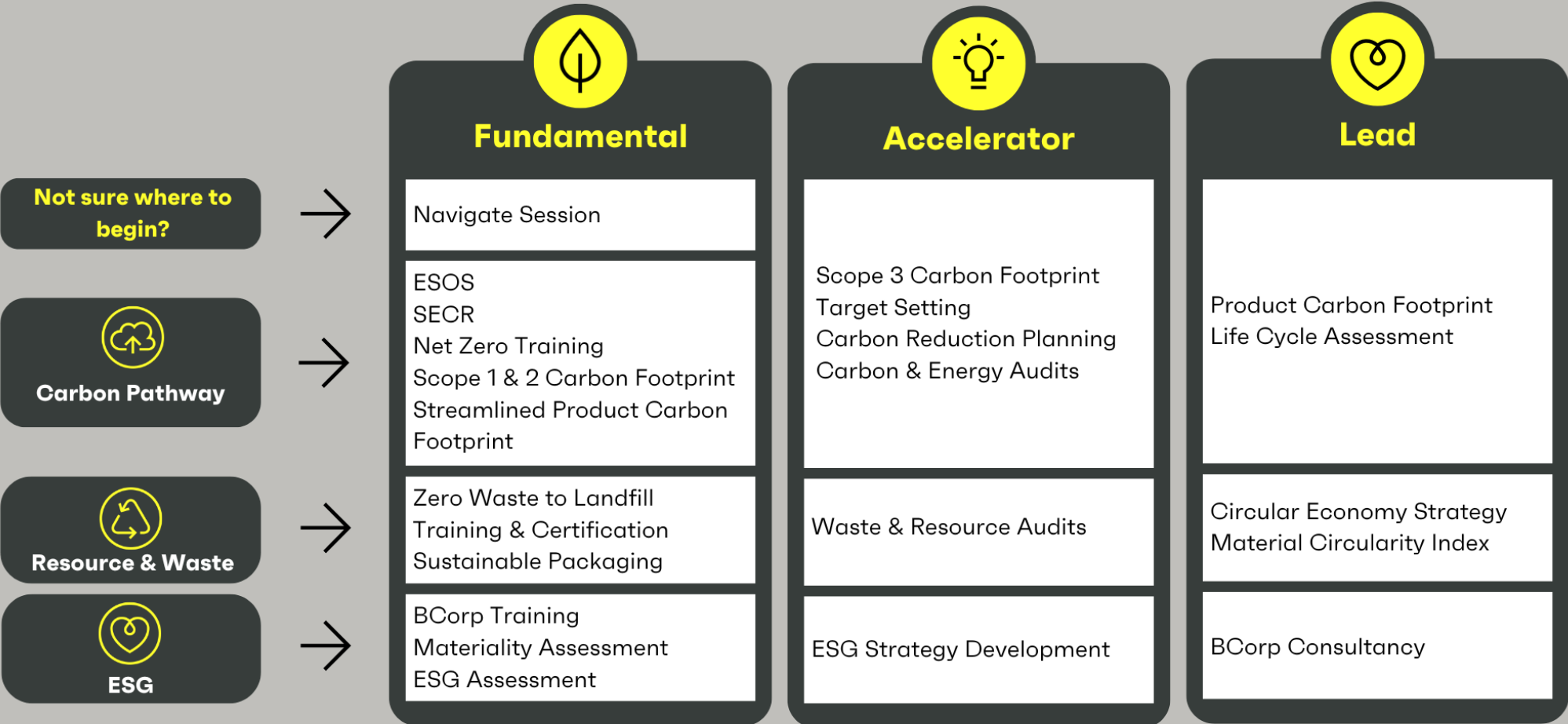
**Assessing
your business
across
environment,
social &
governance**

**Understanding
material
impacts and
stakeholder
requirements**

**Further
environmental
& social
commitments
(e.g. SBTi, B
Corp)**

Reporting

Become a leader of sustainable practices. Be the route of action with Beyondly.



DISCUSS
RESEARCH
ADAPT
IMPROVE

Thank you.

Any questions?

Susanna Jackson

Sustainability Manager and Lead Consultant

01756 588917

susanna.j@beyond.ly

Kristi Bergman

Sustainability Consultant

01756 588907

Kristi.b@beyond.ly

BEYONDLY

