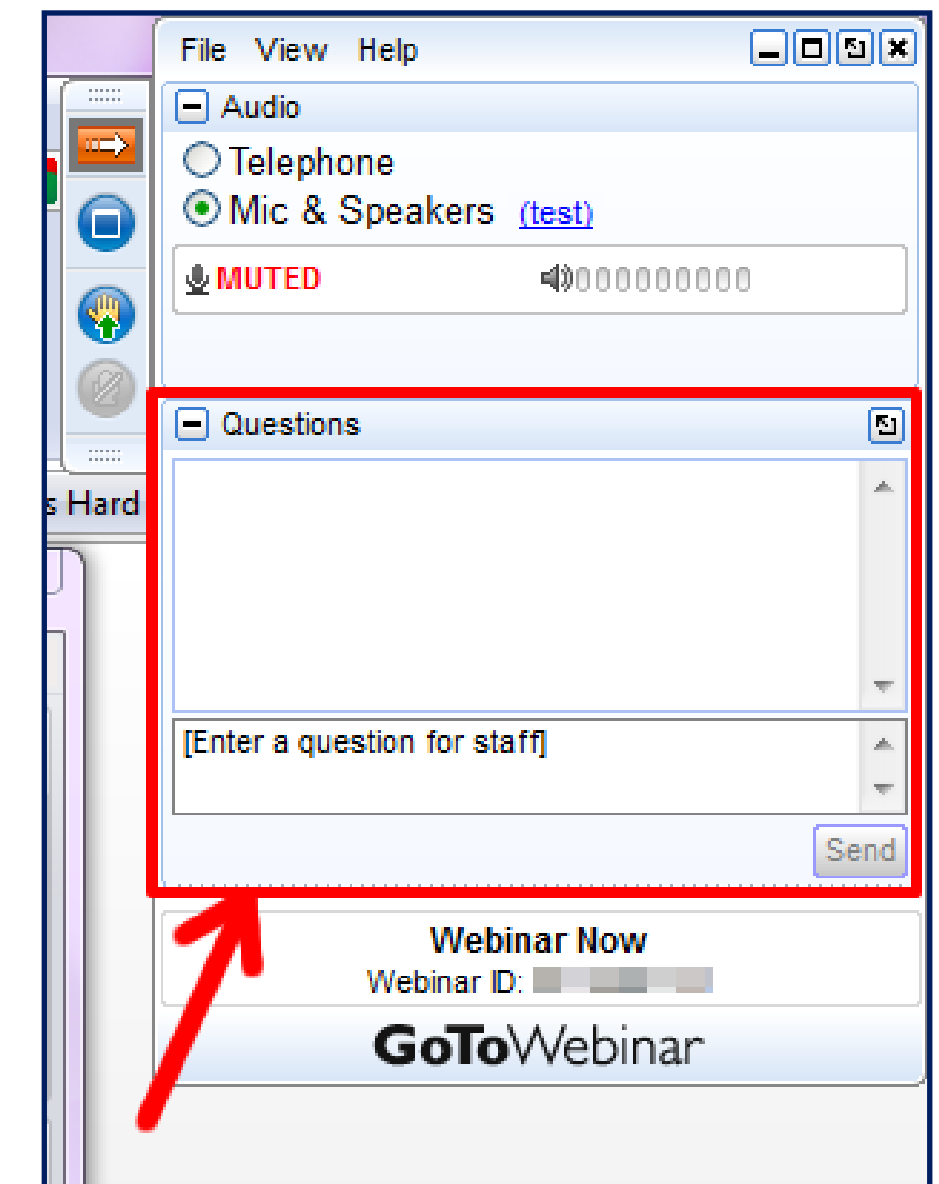


ACTION ON FOOD WASTE: **COMPANY SHOP GROUP &** **COCA-COLA EUROPAFIC PARTNERS**

Welcome!



- Introduction
- FDF & Food Waste overview
- Company Shop Group
- Coca-Cola Europacific Partners
- Q&A discussion



- The food and drink industry is the largest manufacturing sector in the UK (accounting for almost 20% of the total manufacturing sector), turning over more than £105billion per annum and employing over 430,000 people across every region and nation
- The Food & Drink Federation (FDF) is the largest cross sector membership body focused solely on food and drink manufacturing – categories include cereals, confectionary, snacks, bakery, seafood, frozen, beverages
- Over 900 members ranging from global big brands to growing small businesses.
- Members: Manufacturing, Professional Affiliates, Trade Associations

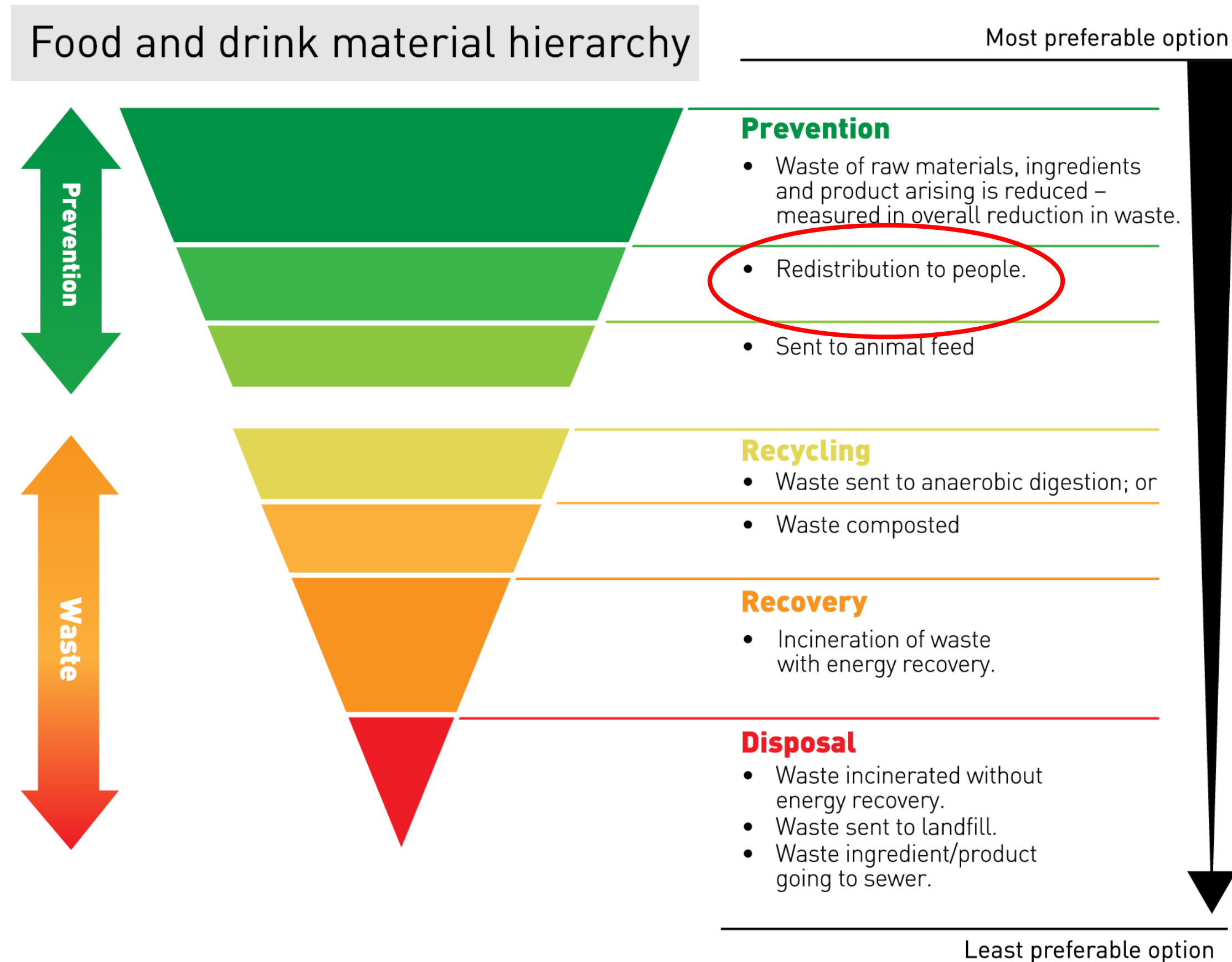
Introduction: Food Waste



- Environmentally: food & drink waste emits 23% of total food systems emissions
- Socially:
 - 33% increase in food banks
 - 8% of UK households are food insecure
- Economic:
 - waste is worth £20 billion a year
 - food price inflation



Food Waste Hierarchy



FDF progress



- Ambition 2025
- Courtauld 2030 Signatory
- Involved in the development of the Food Waste Reduction Roadmap and encourage our members to sign up
- Part of the UK steering group to develop an ISO standard on food loss and waste
- FDF Net Zero Handbook
- Producing content for Food Waste Action Week
- Environmental Sustainability Committee



WELCOME

FOR LIFE, NOT LANDFILL.

TURNING PROBLEMS INTO POTENTIAL

COMPANY
SHOP
GROUP

SCANIA

R 400

COMPANY
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GROUP

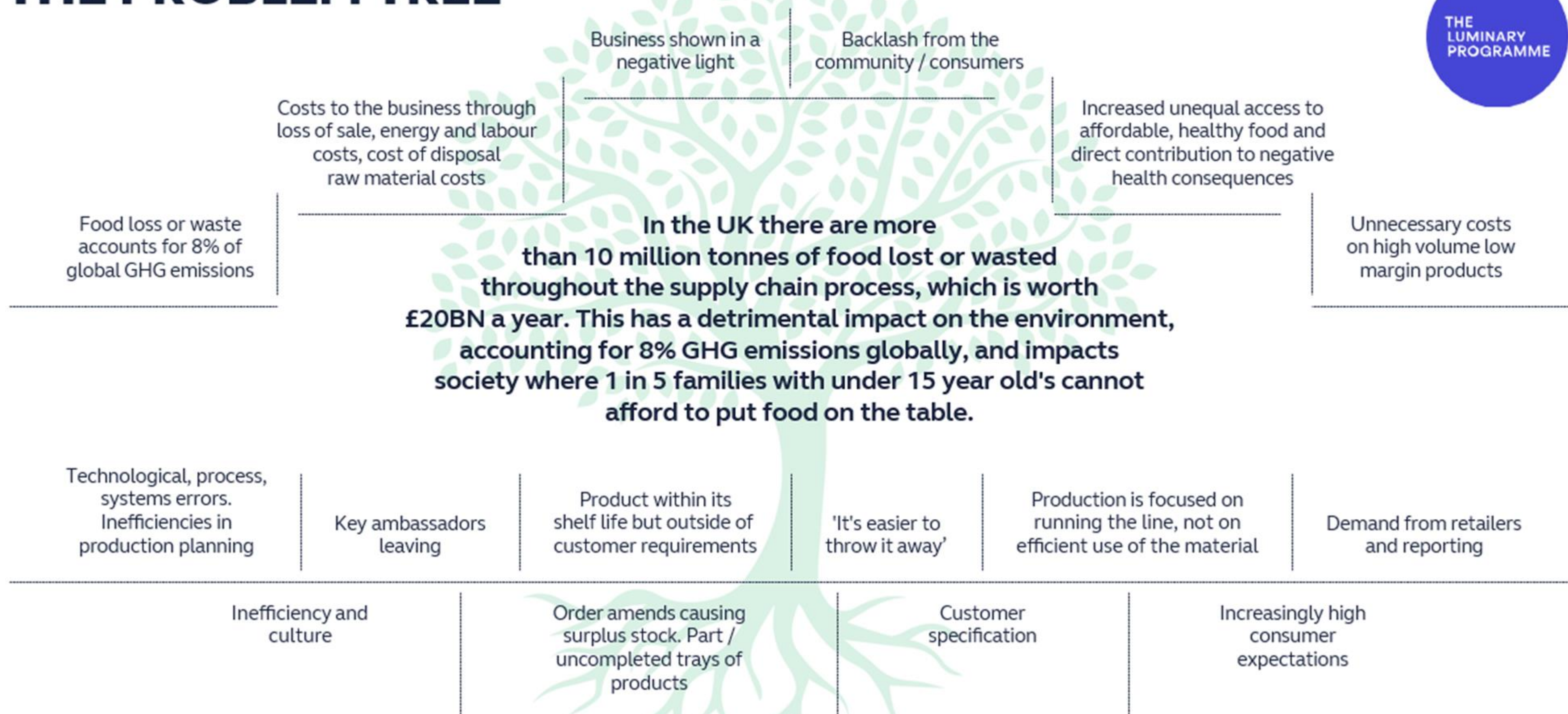
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Home to award-winning social enterprise
Community Shop

TURNING PROBLEMS INTO POTENTIAL

THE PROBLEM TREE

THE
LUMINARY
PROGRAMME



COMPANY SHOP GROUP

WHO WE ARE

The UK's leading redistributor of surplus food and household products and proud home to our amazing social enterprise, Community Shop.

For 50 years we have been turning problems into potential.



TURNING
PROBLEMS
INTO
POTENTIAL.

SOLVING PROBLEMS THROUGH SURPLUS

WHO IS COMPANY SHOP GROUP?

- ☐ The UK's leading redistributor of surplus products.
- ☐ Redistribution experts for five decades - before food waste made the news!
- ☐ The approved redistributor for all grocery retailers and their supply chains.

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COMPANY SHOP GROUP



Group distribution centre and head office

Saving good products from going to waste, commercially, socially and environmentally.



COMPANY SHOP



Retail stores

Surplus products purchased are sold in our Company Shop stores to our members who work in the FMCG food supply chain, Fire Brigade, the NHS, care workers, the emergency services, and those on means-tested benefits. Products in Company Shop are typically over 50% off retail prices, reflecting their status as surplus, and helping stretched budgets to go further, while saving waste!

Community Shop



Store, kitchen and development hub

Donated surplus goes to Community Shop, a pioneering social enterprise based in some of the most low-income communities across the UK. Membership to the store is open to those who receive some form of welfare support and live locally. Members can purchase deeply discounted products and the revenues raised are used to deliver professional, personal development programmes supporting members to live fulfilling lives, building stronger individuals and more confident communities.

TURNING PROBLEMS INTO POTENTIAL

WHAT DOES A COMPANY SHOP LOOK LIKE?

**WE ARE A SUPERMARKET LIKE NO OTHER
(albeit we do look like a supermarket!)**

Across the UK, our 13 members-only stores give our customers amazing prices, quality brands and a surprise around every corner.

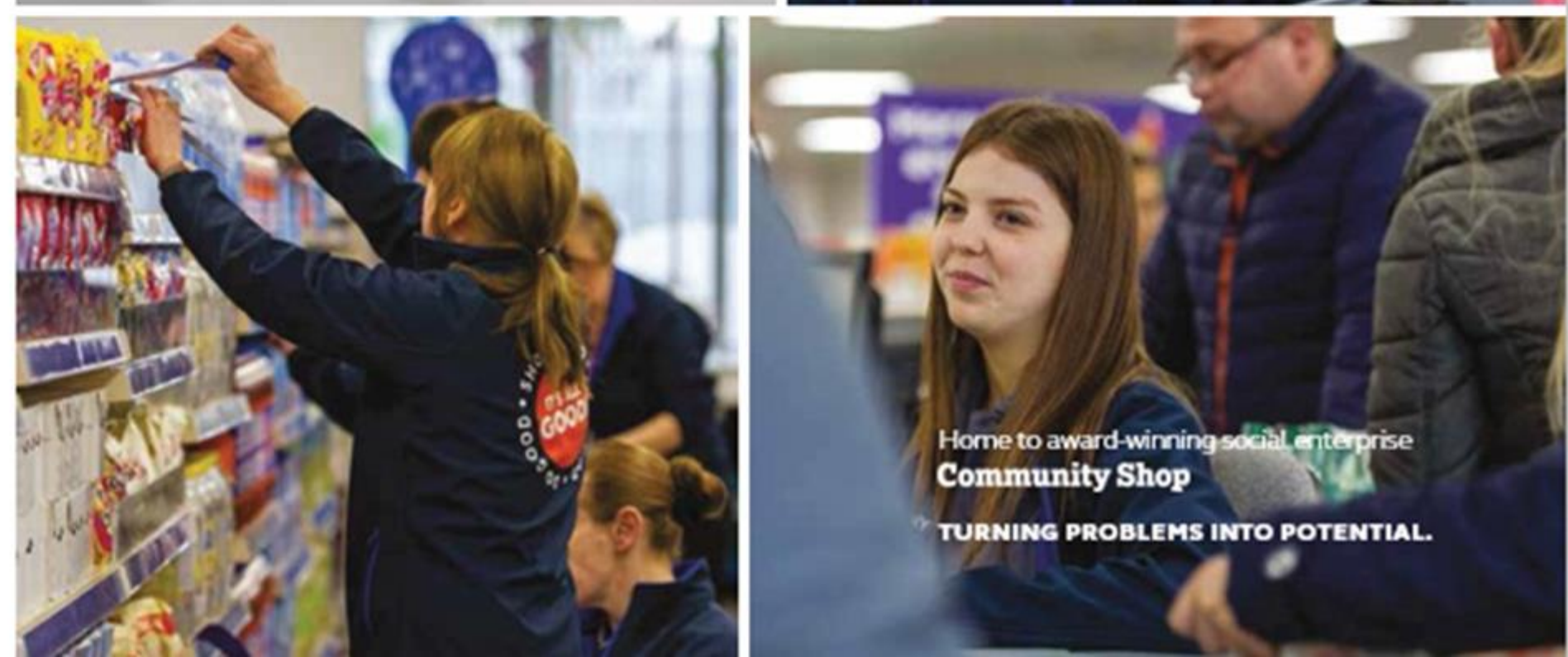
Our shelves are stocked with an ever-changing range of surplus products that might otherwise have gone to waste. The unpredictability of this stock is a massive logistical challenge, but we have the infrastructure, expertise and experience to deal with it.

Membership is open to the FMCG supply chain, the NHS, care workers and the emergency services, helping to stretch hard-working families budgets further.

Those on means-tested benefits can also be members.

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Community Shop
TURNING PROBLEMS INTO POTENTIAL.

WHAT DOES A COMMUNITY SHOP LOOK LIKE?

WE ARE A COMMUNITY STORE LIKE NO OTHER
(albeit we do look like a convenience store!)

Across the UK, our 7 members-only stores give our customers deeply discounted prices, quality brands and a surplus surprise around every corner.

Our shelves are stocked with an ever-changing range of surplus products that might otherwise have gone to waste. The unpredictability of this stock is a massive logistical challenge, but as a part of the Company Shop Group, we have the infrastructure, expertise and experience to deal with it.

Membership is open to those who truly need it most. All Community Shop members are in receipt of a means-tested benefit and live within the top 10% most deprived areas of the UK.



COMMUNITY STORE

THESE STORES SELL EVERYTHING YOU'D EXPECT FROM A LOCAL SUPERMARKET, BUT AT DEEPLY DISCOUNTED PRICES.

All their high quality food, drink and household essentials are from donations made by retailers, manufacturers and brands, helping to feed families and stop good products going to waste.



COMMUNITY HUB

THE MONEY WE MAKE IN EACH COMMUNITY STORE FUNDS A COMMUNITY HUB.

It's here that members build their confidence and independence using The Success Plan. By providing group conversations, training and personal development, it helps people build on their strengths and overcome barriers in their lives.



COMMUNITY KITCHEN

OUR COMMUNITY KITCHENS ARE WELCOMING SPACES WHERE PEOPLE CAN SIT DOWN AND GET SOME GOOD QUALITY FOOD AT A GREAT PRICE, BUT THEY'RE MUCH MORE THAN THAT.

They also run a range of events and family activities to get people out of the house, get strangers talking and bring communities together.

Community Shop

OPEN FOR MORE



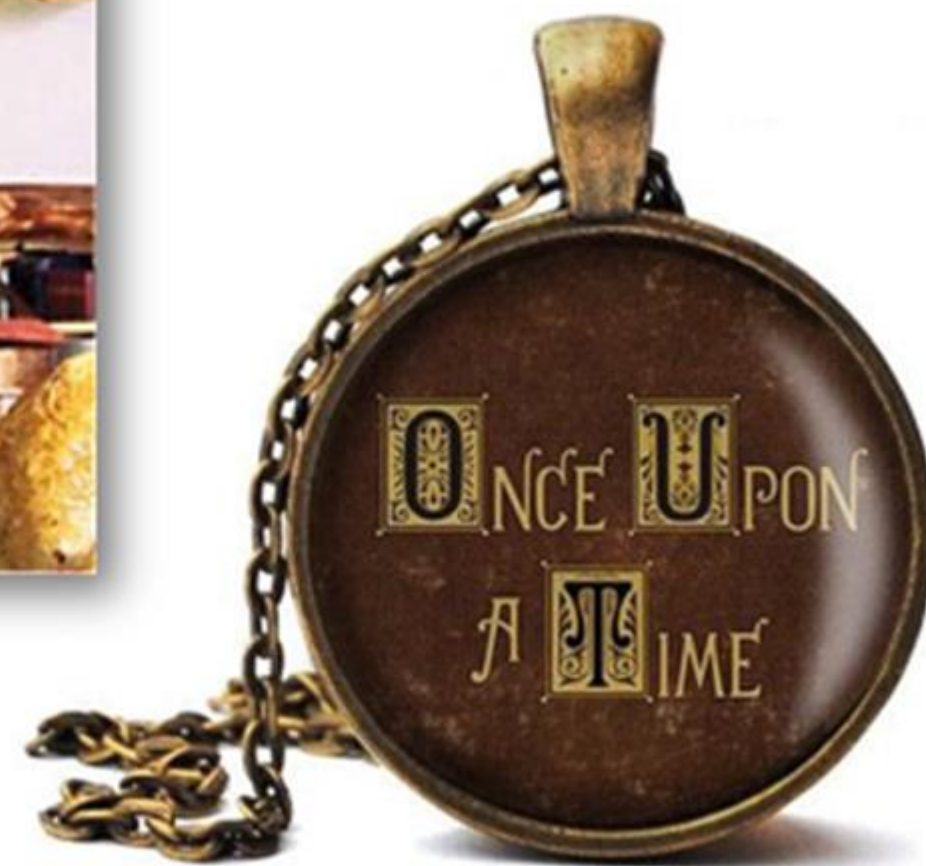
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TURNING PROBLEMS INTO POTENTIAL

WHAT IS FOOD?



WHAT IS SURPLUS?



CORPORATE SURPLUS RESPONSIBILITY

FINANCIAL



SURPLUS



SOCIAL



**COMPANY
SHOP**

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43

UK
LOCATIONS
INC. 15 SUPERSTORES

**OVER
1200**

CSG TEAM
MEMBERS

**OVER
200,000**

UNIQUE MEMBERS WHO
SHOP WITH US

2.5

MILLION
CUSTOMER
TRANSACTIONS IN THE
LAST 12 MONTHS

Community Shop

Donated surplus goes to Community Shop, a pioneering social enterprise based in some of the most low-income communities across the UK. Membership to the store is open to those who receive some form of welfare support and live locally. Members can purchase deeply discounted products and the revenues raised are used to deliver professional, personal development programmes supporting members to live fulfilling lives, building stronger individuals and more confident communities.

95%

OF MEMBERS SAY THEY
FEEL MORE CONFIDENT
ABOUT MONEY

94%

SAY THEIR QUALITY OF LIFE
HAS IMPROVED SINCE JOINING
COMMUNITY SHOP

95%

SAY THEY ARE
EATING MORE
HEALTHILY

WE'VE RETURNED OVER

£20.6m

TO OUR SUPPLY CHAIN
PARTNERS IN 2020

WE'VE RETURNED

£139m

IN THIS WAY IN THE
LAST 10 YEARS



**OVER
80**

MILLION
UNITS
HANDLED DURING
THE LAST 12
MONTHS

10,000+

MEMBERS SUPPORTED
THROUGH COMMUNITY SHOP

902

MEMBERS HAVE MOVED
IN TO LEARNING & DEVELOPMENT

701

MEMBERS HAVE MOVED
IN TO FULL TIME WORK

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Statistics taken from the latest published reports

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Community Shop

TURNING PROBLEMS INTO POTENTIAL

THE TRUSTED SOLUTION

WE ARE TRUSTED BY OVER 800 OF THE UK'S SUPERMARKET RETAILERS
AND MULTI-NATIONALS, TO PROTECT THEIR BRANDS, INCLUDING...



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WORKING TOGETHER



Action on Food Waste

**Holly Firmin,
Senior Community
Partnerships Manager at
Coca-Cola Europacific
Partners (GB)**

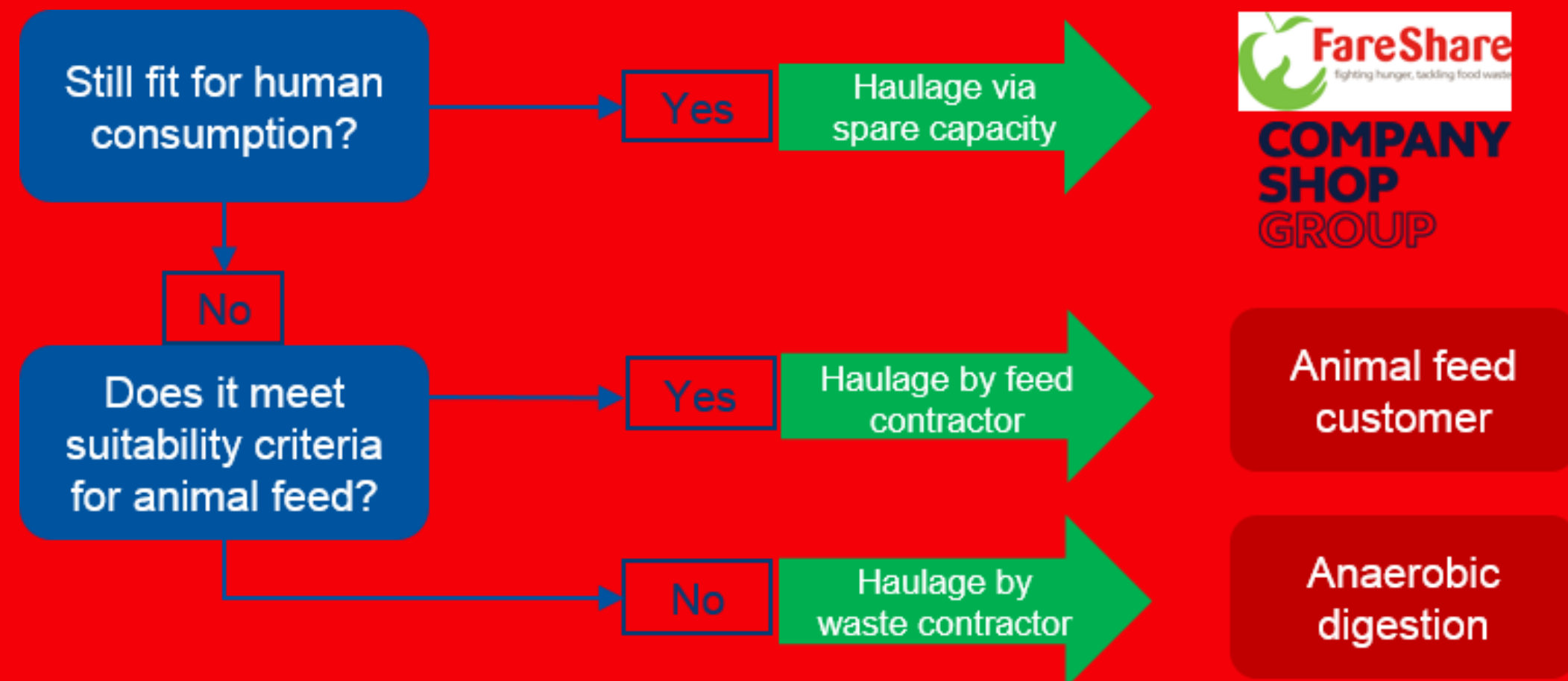


Our commitments

In 2018, we committed
to reducing food waste
in our operations by

50%

by 2030



Increased efforts to
divert more product
from waste to
supporting human
consumption

Cutting waste in production

Introduced an
end-to-end
process to
identify surplus
that can be
redistributed

- ✓ All employees able to identify products that can be redistributed
- ✓ Greater communication between teams



Total food waste
down 85% since
2015

Redistributing surplus products

**Distribute
products to local
charities and
community groups
in partnership with
FareShare and
Company Shop**



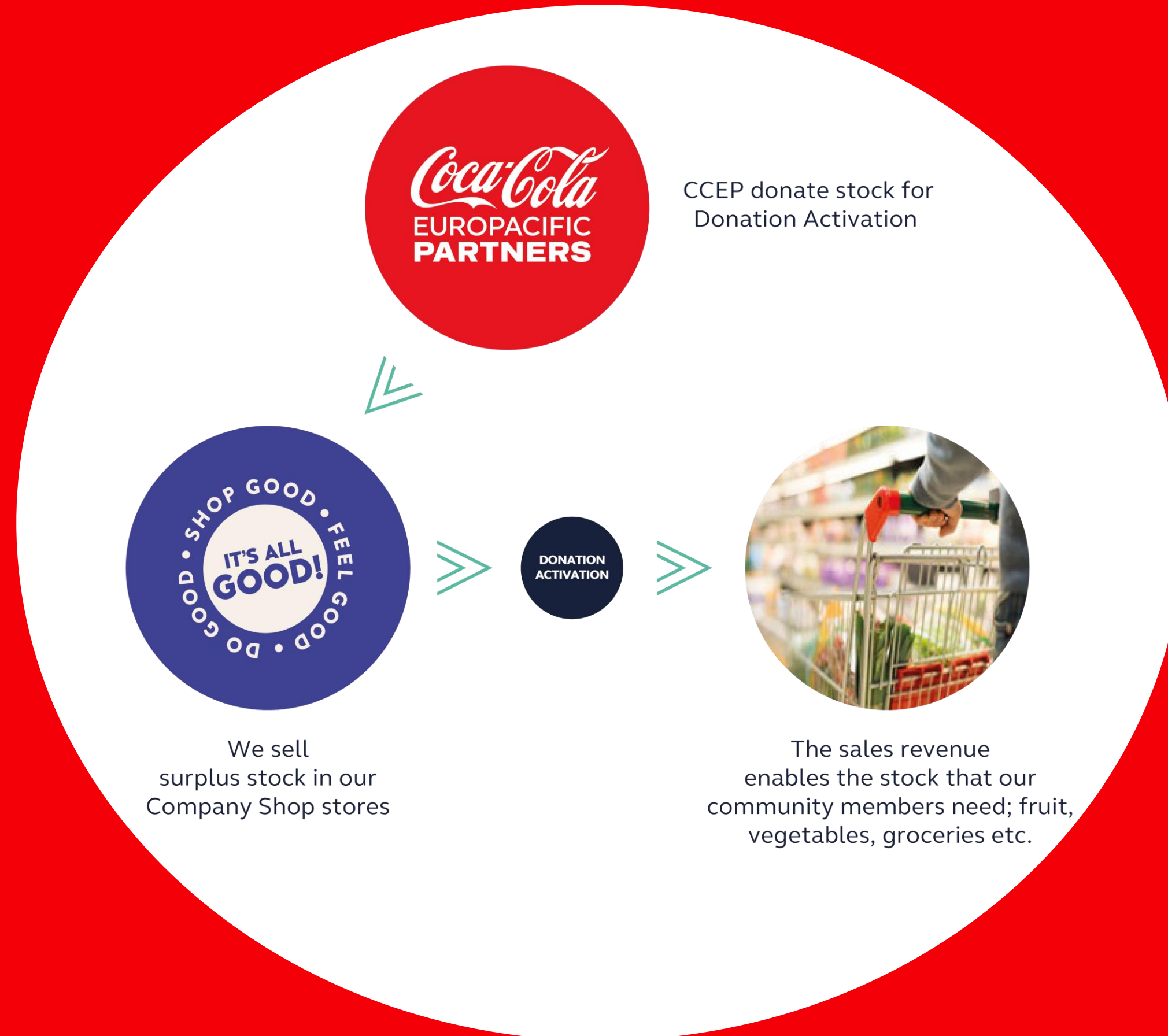
**Redistribution of
surplus products
has increase 2.5x
since 2015**

- ✓ Prevents waste of good quality products
- ✓ Helping local people in need

Working with our partners: Company Shop Group

Surplus stock sold
to Company Shop
at heavily
discounted prices
or donated

- ✓ Reduces food waste
- ✓ Tackles poverty and hunger



Profits from
donations used to
subsidise
Community Shop
essentials such as
milk, eggs and
bread

Community Shop launch

Supported opening
of Community
Shop in
Knottingley in 2021



Will support
around 750 local
residents and
families

✓ Ensuring local people
have access to much-
needed supplies

Giving a helping hand

Supporting an
Employment
Academy with
Company Shop
Group in
Knottingley



Chance for those
using Community
Shop to gain
experience and
employability
skills

- ✓ Helping people take first step into work
- ✓ Supporting hospitality sector

QUESTIONS...



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GET IN TOUCH

surplus@companyshopgroup.co.uk
or call us on **0800 211 84 84**