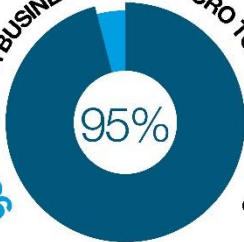


WE EMPLOY AROUND  
**45,000** PEOPLE  
  
**25%** OF THE SCOTTISH  
 MANUFACTURING  
 WORKFORCE

OUR GROSS VALUE  
 ADDED TO THE  
 ECONOMY IS **£3.8bn**  
  
**29.7%**  
 OF SCOTTISH  
 MANUFACTURING  
 VALUE ADDED

WE ARE  
 SCOTLAND'S  
 LARGEST  
 MANUFACTURING  
 SECTOR  
  
**30%**  
 ACCOUNTING  
 FOR **30%**  
 OF TOTAL  
 MANUFACTURING  
 TURNOVER

95% OF OUR BUSINESSES ARE MICRO TO MEDIUM-SIZED  
  
**95%**

WE HAVE **1,015**  
 BUSINESSES  
  
**OPEN OPEN OPEN**

IN 2017  
 FOOD  
 & DRINK  
 EXPORTS  
 FROM  
 SCOTLAND...  
  
**FOOD & DRINK EXPORTS**  
 ...HAVE  
 INCREASED  
 BY **11%**  
 TO **£6bn**

MANUFACTURING MAKES UP  
**73%** OF SCOTLAND'S FOOD AND  
 DRINK SUPPLY CHAIN TURNOVER  
  
 AND **39%** OF THE NUMBER  
 OF PEOPLE IT EMPLOYS

WE WILL NEED  
**19,000 NEW RECRUITS**  
 BY 2024  
  
 TO MEET THE  
**SKILLS NEEDS**  
 OF THE SECTOR